### WEBINAR **MASTERING INTERNATIONAL E-INVOICING** prepare for the new mandates



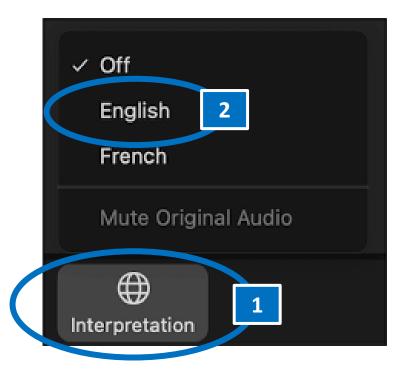
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# DIGITAL TECHNOLOGIES





# **MASTERING INTERNATIONAL E-INVOICING**

### prepare for the new mandates



#### **Enrico Liverani**

**Key Account & Consulting Director** 



### **WEBINAR**

### what you need to know



# **TODAY'S AGENDA**

what will we discuss?





### e-Invoicing focus

- Germany
- Malaysia



3



# DIGITAL TECHNOLOGIES SOCIETÀ BENEFIT

about us



# OUR CORE.



Esg

### **HYPER**

# DIGITAL

#### INNOVATION HUB

Global **E-INVOICING** 

Tools and applications

exchange of documents,

ensuring compliance

with international

standards.

for the electronic

A hub of innovation that brings together centers of expertise and excellence, specialized in automation technologies and processes.

**DIGPAY** solution to increase financial efficiency by improving liquidity and cash flow.

**Supply Chain** 

FINANCE

**Tools and strategies** designed to ensure compliance with ESG criteria and to improve their performance in these areas.

COMPLIANCE

### AUTOMATION

Tools and applications to increase speed, profitability, and productivity of both internal and external business processes.









DIGITAL BUSINESS







### global coverage

Present with our solutions in more than 80 countries worldwide.

### global compliance

elnvoicing, eReporting and Legal Archiving regulatory know-how.

### hyperautomation & AI for finance

Technological suite and know-how enabling full process AR/AP automation.

### Global elnvoicing provider



### **ELECTRONIC INVOICING** current regulations, future adoption and updates

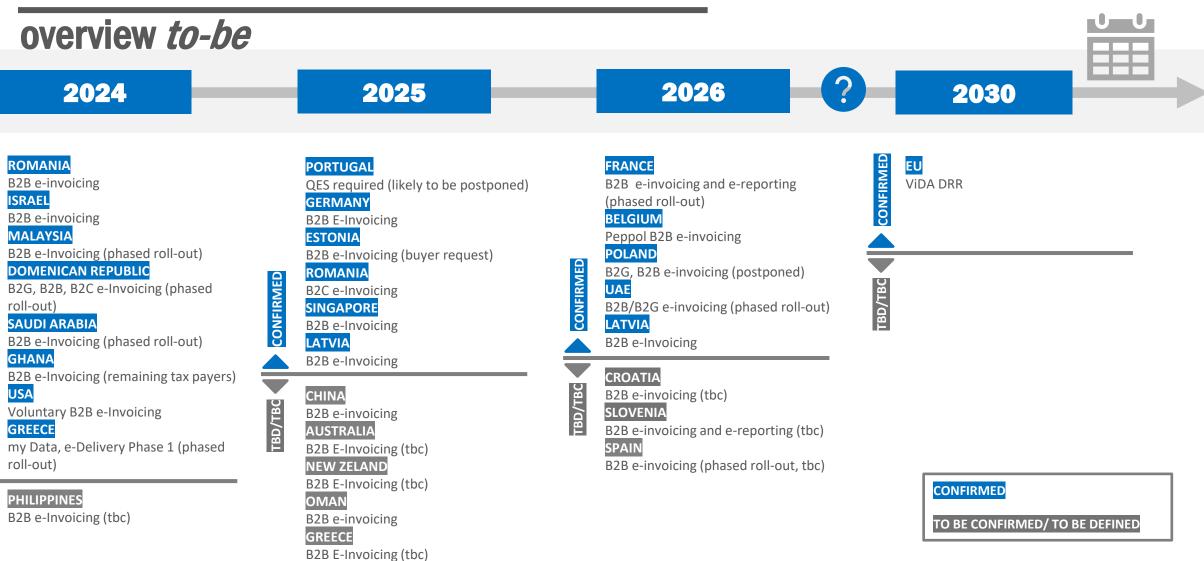




# **E-INVOICING & E-REPORTING**

CONFIRMED

TBD/TBC





### electronic invoice mandate in France

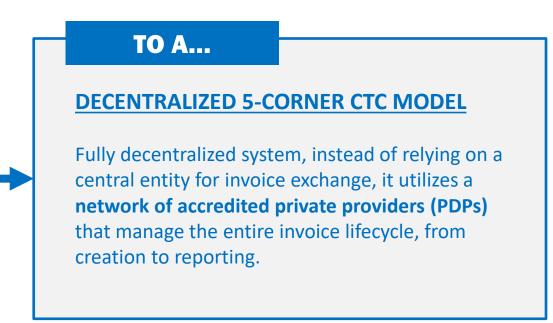
#### Key Updates in the Upcoming French e-Invoicing Model by DGFIP announced on October 15th

The DGFIP has announced significant changes to the future French e-invoicing framework. The **Public Portal (PPF) will serve** as a **Directory and an e-reporting portal** but will no longer be a channel for exchanging electronic invoices.



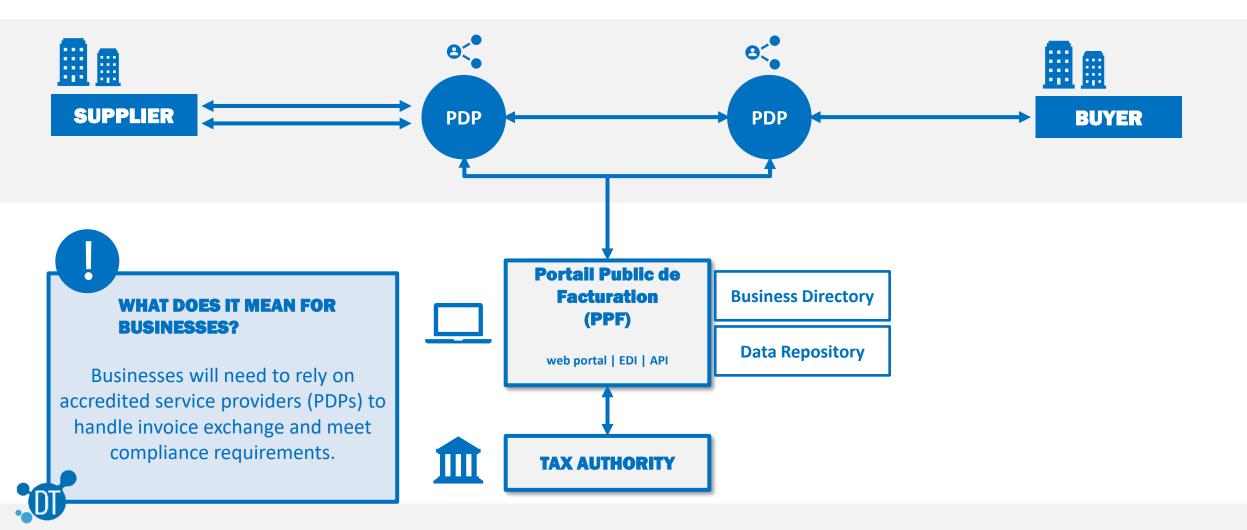
#### **HYBID MODEL referred to as MODEL Y**

Combines centralized and decentralized elements. Businesses can rely on the **Public Portal (PPF) for managing electronic invoices** or **use accredited private providers (PDPs)** to ensure compliance and access specific functionalities.



# **FRENCH E-INVOICING MANDATE**

### how does the updated model work?



# FRENCH E-INVOICING MANDATE



### upcoming milestones

NOVEMBER 5th, 2024	PDP Meeting in Paris with DGFIP/AIFE: preparation for the "Petit Pilote" and understanding participation conditions. This meeting marks the technical preparation phase for the small-scale pilot.
MID-NOVEMBER 2024	Publication of the new External Specifications: comprehensive guidelines will be released to ensure system adaptability for all stakeholders.
Q1 2025	Launch of the Petit Pilote: pilot for the Directory Service, enabling certified PDPs to test using real recipient data within the French e-invoicing circuit.
END 2025	Start of Grand Pilote: larger pilot to test invoicing circuits and PPF functionalities with specific production cases.
MAY 13th, 2025	JFE 2024, Electronic Invoicing Day (Paris): milestone event to review progress with all stakeholders.

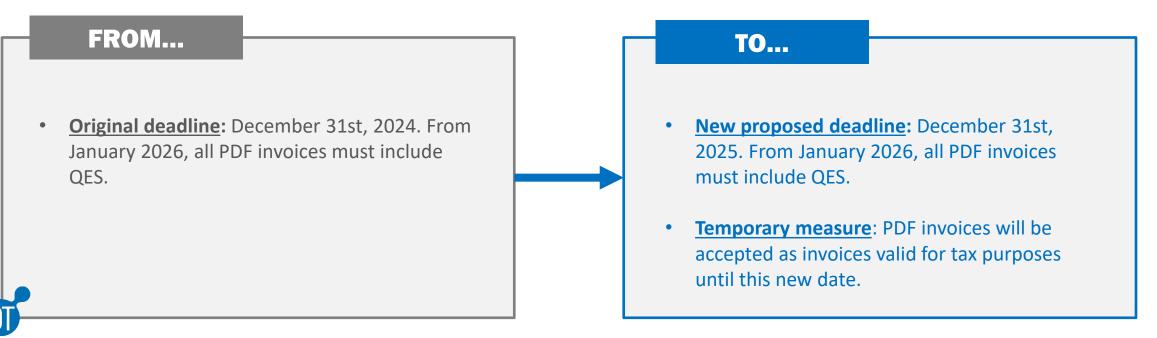




### electronic invoice mandate in Portugal

Potential postponement of Qualified Electronic Signature requirement proposed

The **2025 Draft State Budget proposes delaying the implementation of the qualified electronic signature requirement** as a method to establish the presumption of integrity and authenticity for e-invoices **to January 1, 2026**. This proposal is still under review by the Government and has not been finalized, though the chances of a postponement are significant.



### electronic invoice mandate in Greece

Greece refined its e-delivery framework to enhance implementation and interoperability

Greece introduced mandatory E-Delivery in 2014 (Law 4308/2014). In August 2024, **Decisions A.1122/2024** and **A.1123/2024** were issued to enhance e-delivery regulations. These measures, led by the Ministry of Finance and IAPR, **set clearer guidelines/procedures to support businesses in adopting e-delivery practices**. Phase One: December 2024 Applies to businesses with revenue over
€200K or specific industries regardless their revenue
Businesses must issue and send e-delivery documents via myDATA.
Recipients are notified using their VAT number.
Phase Two: April 2025 Applies to all businesses
Real-time monitoring of goods in transit begins. Quality and quantity verification becomes mandatory.

#### **Reporting Obligations**

Issuers or third-party Iogistics (3PL) providers manage reporting. Greek recipients report foreign deliveries on myDATA.

#### **Document Requirements**

E-delivery documents must include **MARK** and **QR code** from IAPR. Real-time transmission is mandatory.

#### **Compliance Deadlines**

Delivery must be completed a within 5 days. Recipients confirm or report discrepancies within 15 days

#### **Compliance Penalties**

Fines ranging from EUR 100 to EUR 20,000 for noncompliance.

### WHAT'S NEW? electronic invoice mandate in UK



#### **B2B** elnvoicing consultation announced

On 23 September 2024, HM Treasury published a press release announcing the new government's plans. Among these, **the launch of a consultation on electronic invoicing** and the publication of a new Digital Transformation Roadmap in spring 2025 were highlighted.

#### FROM...

E-invoicing in the UK was initiated with the Making Tax Digital (MTD) program in 2019. Currently, **only invoices sent to the National Health Service (NHS) must be in electronic format**, with no standard across sectors.

B2B e-invoicing remains voluntary.

#### **TO...**

The consultation on wider e-invoicing adoption aims to streamline processes, reduce manual tasks, enhance productivity, and establish a standardized framework for UK businesses and government. Expected benefits include improved cash flow, increased automation, and fewer VAT filing errors. No specific deadlines or mandates have been established yet.

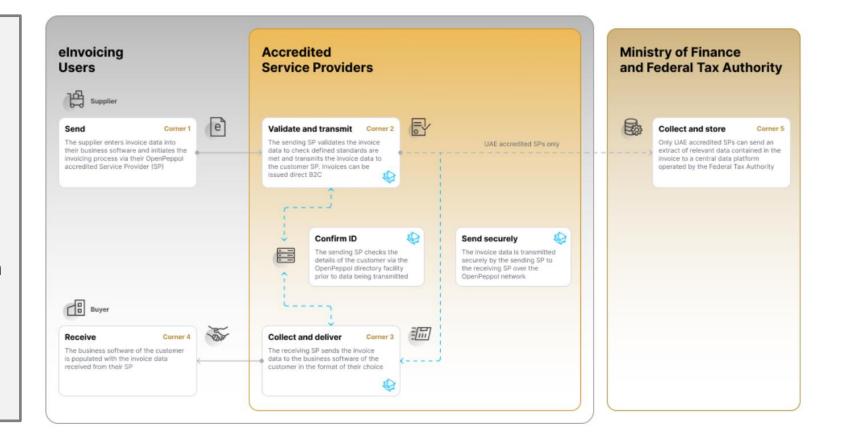


### electronic invoice mandate in UAE

#### Official e-invoicing website page launched by the Ministry of Finance

#### **KEY POINTS**

- <u>Model</u>:
  - Decentralized Continuous Transaction Control and Exchange (DCTCE)
- <u>Timeline:</u>
  - Q4 2024: Accreditation of software providers and creation of a tax authorities data portal
  - o Q2 2025: e-invoicing legislation
  - July 2026: Phase 1, go live for reporting



### electronic invoice mandate in Spain

Spain issues Order HAC/1177/2024, introducing updated technical specifications for VeriFactu

A 9-month timeline for mandatory VeriFactu implementation, ending in July 2025, is now in effect. However, delays in the Ministerial Order's publication may push the original deadline beyond this date.

What is the VeriFactu requirement? It mandates that electronic invoicing systems for entrepreneurs and professionals adhere to specific standards and standardized invoicing record formats. This applies to medium and small taxpayers (annual turnover under 6 million EUR) and excludes those under the SII scope.



From the final publication on the BOE of the Royal Decree:

- Companies with over €8 mln in annual revenue must comply within 12 months
- Companies with less than € 8 mln in revenue have 24 months to comply





### electronic invoice mandate in Poland



On November 5, 2024, Poland's Government Legislation Centre released **a draft bill containing proposals and updates for mandatory invoicing** via KSeF. These changes, developed through consultations with the Ministry of Finance and entrepreneurs, aim to assist taxpayers, simplify transactions, and ensure a seamless transition to the new invoicing model.

Phase One: February 1, 2026, for large taxpayers (annual sales > PLN 200M)

Phase Two: April 1, 2026, for all other businesses

#### **Key updates**

#### **Simplifications and Extensions**

- Invoice on Cash Registers: allowed until July 31, 2026.
- **KSeF Number for Payments:** deferred to July 31, 2026.
- **Offline Mode: v**oluntary offline mode available until end of 2026; limited to
- system failures from 2027.

#### **New functionalities**

- e-Invoicing for consumer invoices (optional)
- Invoice Attachments (upon request via KSeF API)
- Option to pre-install QR certificates by November 1, 2025, for uninterrupted invoice generation during downtimes.

#### **Transitional period**

Micro-entrepreneurs (monthly sales < PLN 10,000, single invoices < PLN 450) have a **six-month transition until 30.09.2026**.

On November 6, 2024, the MoF released two new schemas, **FA(3) and FA\_RR(1)**, for public consultation, with guidelines for attachments.



### updates on the approval of the VAT in the Digital Age reform

EU Member States have just approved ViDA Reform during ECOFIN meeting of November 5th

The EU has officially approved the VAT in the Digital Age (ViDA) proposal. On November 5, 2024, EU member states unanimously adopted the package during the ECOFIN meeting after Estonia lifted its veto. This milestone ushers in a new era of VAT harmonization, paving the way for a more efficient, digitalized VAT system across the EU.

# REVISED TIMELINE This reform brings significant changes to VAT processes across the EU, impacting: ✓ Single VAT Registration: now set for July 2028 ✓ Platform Economy: launching January 2030 (voluntary from July 2028) ✓ Digital Reporting & e-Invoicing: adoption by phases (2025-2035)



The ViDA proposals will soon return to the EU Parliament and Council for final approval steps.

Once endorsed by Parliament, the proposals will be ready for official adoption, marking the transition to a modernized VAT system.



# E-INVOICING IN GERMANY

what is new?



### electronic invoice mandate in Germany

#### Germany publishes key document on mandatory B2B e-Invoicing

On October 15, 2024, the German Ministry of Finance (MoF) published **an important letter outlining key findings on the upcoming mandatory e-invoicing** (E-Rechnung) **for domestic B2B transactions**, set to take effect on January 1st, 2025.

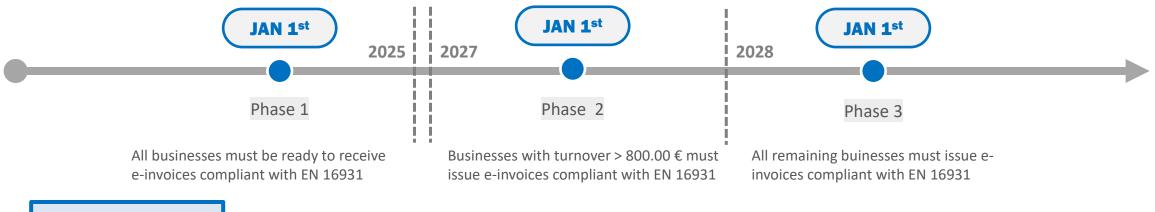
This letter provides critical insights for businesses preparing to comply with the new requirements.



*	Bundesministerium der Finanzen	
POSTANSCHRIFT	Nul per E-Mail	
œ	Ausstellung von Rechnungen nach § 14 UStG; Einführung der obligatorischen elektronischen Rechnung bei Umsätzen zwischen inlän- dischen Unternehmern ab dem 1. Januar 2025 III C 2 - S 7287-a/23/10001 :007 2024/0883282 (bei Antwortbitte GZund DOK angeben)	

# WHAT DOES THE DOCUMENT CLARIFY?

### key insights on the upcoming mandate



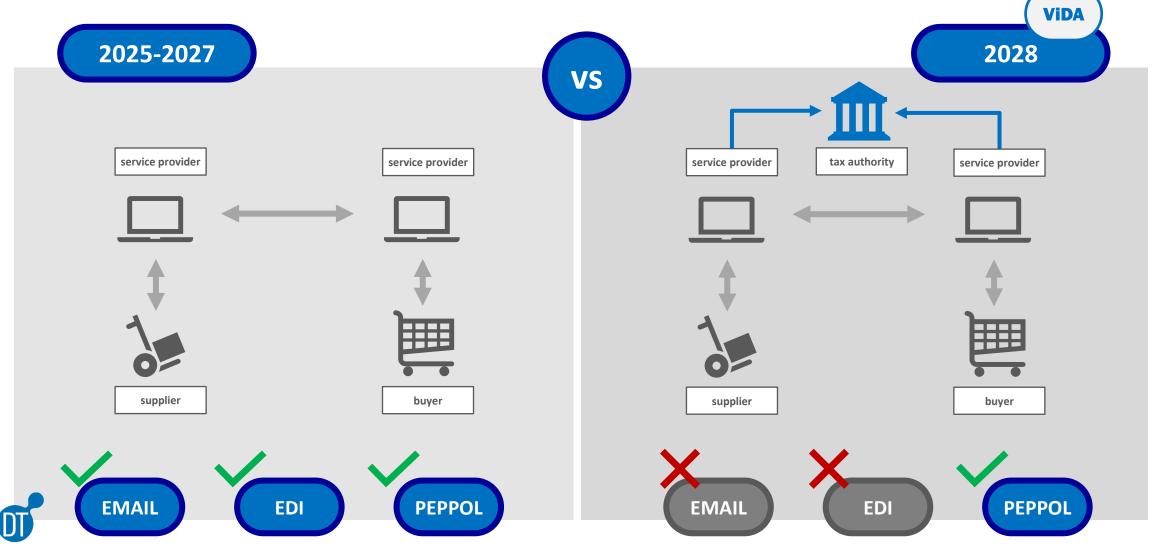


- **1.** <u>**Reporting to Tax Authority</u> Mandate for <b>real-time reporting of specific invoice details** to the central administration in subsequent phases.</u>
- 2. <u>Security</u> Ensure authenticity, integrity, and machine-readability; email alone is insufficient.
- **3.** <u>Format and readability</u> ZUGFeRD version 2.0.1 is allowed (with MINIMU and BASIC-WL profiles are excluded) and the document must be machine-readable, prioritizing XML over embedded PDFs. Furthermore, recipients must accept e-invoices, with no alternative formats admitted.
- 4. Legal Archiving Digital archiving must ensure immutability; legal archiving is needed.



# **1. FUTURE REPORTING TO TAX AUTHORITY**

how will the mandate evolve over the years?



# **2. SECURITY: AUTHENTICITY & INTEGRITY**

### why should companies opt for Peppol starting now?

 Error-Prone: manual processing is often required, leading to human error and inefficiencies.

**EMAIL** 

- Security Risks: e-mail is vulnerable to fraud, phishing attacks, and interception.
- Lack of Standardization: PDF invoices can vary in format, making automated processing difficult.
- No Real-Time Validation: the invoice might not be checked for validity until it is processed manually, leading to delays and errors.
- Dismissed by 2028

• **High Setup Costs**: requires significant investment in infrastructure, mapping, and setup.

**EDI** 

- Complexity: complex to implement and maintain, requiring specialized knowledge.
- Limited Network: works well between trading partners with compatible systems, but it lacks the interoperability of broader networks like PEPPOL.
- Customization: requires tailored setups per partner, increasing complexity.
- Dismissed by 2028

Interoperability: ensures compatibility across different einvoicing systems, removing the need for custom integrations.

**PEPPOI** 

- Government Mandates: many governments require or encourage its use, making it an increasingly universal solution.
- Security: operates on a secure, authenticated network, reducing risks of fraud and tampering
- Efficiency & scalability enables realtime validation, reducing errors and processing time, while being costeffective for all businesses
- **Compliance:** supports adherence to regional and international regulations.



# **3. FORMAT & READABILITY**

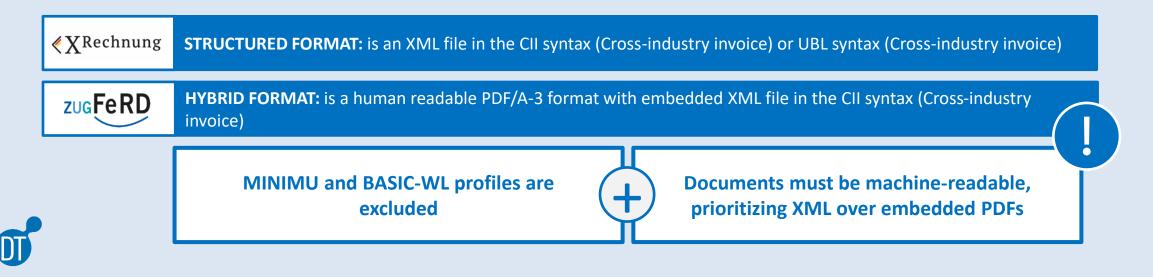
### what are the compliant formats and what must they grant?

#### EN 16931

The EN 16931 represents the **European standard** defined into the Directive 2014/55 which defines the CORE model and syntax for all EU member state. All member state may define a sub-level of the CORE invoice defined CIUS to embrace specific requirements.

#### IN GERMANY

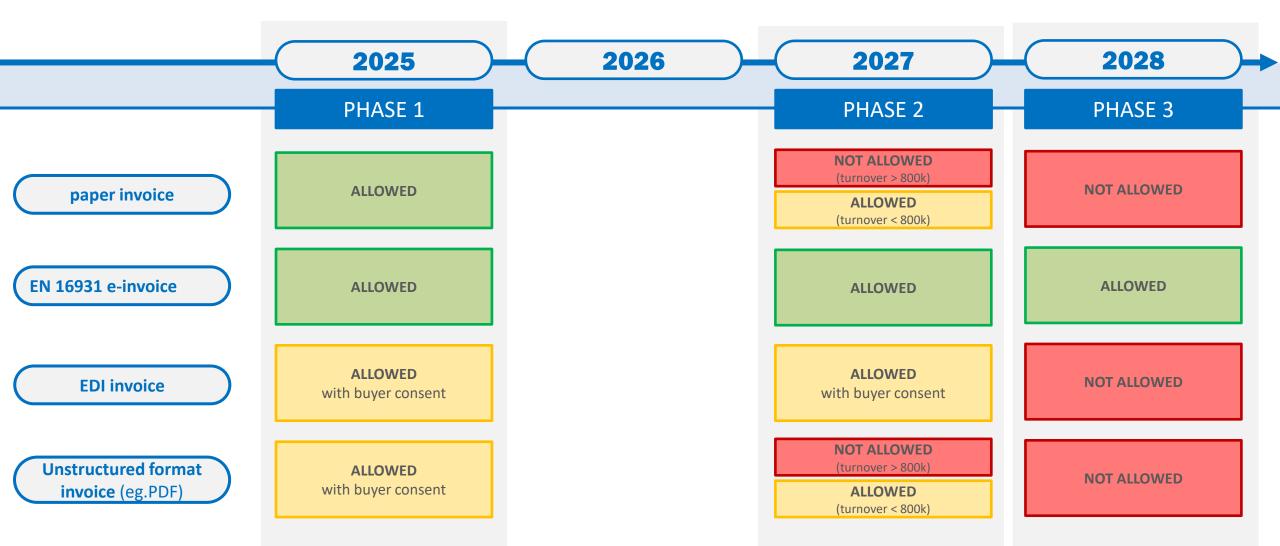






# **3. FORMAT & READABILITY**

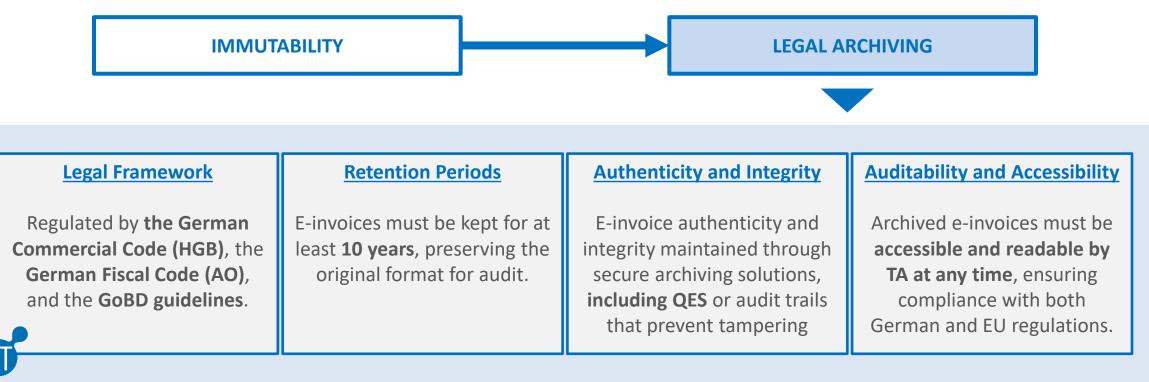
what are the compliant formats and how will they be phased out?



# **4. LEGAL ARCHIVING**

### key requirements for legal compliance

According to the document, **the structured part of an electronic invoice must be archived in a way that ensures its availability in its original form and meets the requirements for immutability**. Mechanical analyzability by tax authorities must be ensured. If an additional document (e.g., the image of a hybrid invoice) contains information important for taxation, such as accounting notes, it must also be archived in a way that ensures its availability in its original form and satisfies the immutability requirements.





AUG 1st

Phase 1

key facts and general overview

#### TIMELINE

Aug. 2024 - Taxpayers with annual turnover or revenue >RM100 million Jan. 2025 - Taxpayers with annual turnover or revenue > RM25 mln and < RM100 mln July 2025 - All taxpayers

#### **SCOPE**

E-Invoicing applies to B2B/B2G/B2C domestic and cross border transactions.

2024

2025

#### MODEL

JAN 1<sup>st</sup>

Phase 2

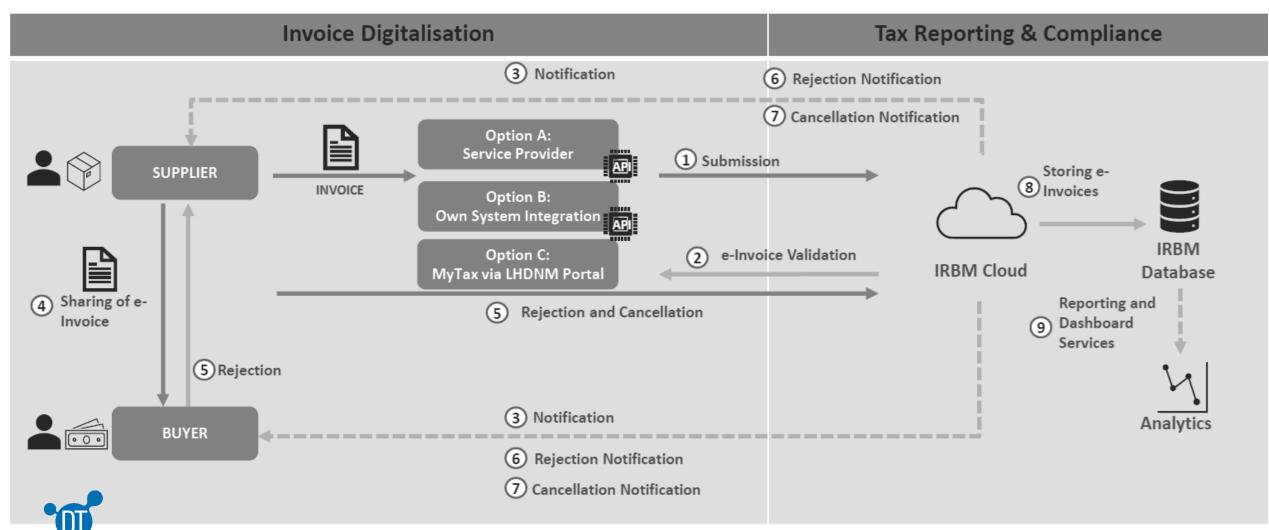
**Centralized pre-clereance model**, which envisages the exchange of e-invoices between trading parties after clearance from the central **My Invois portal** (validation via QR code)

#### FORMAT XML or JSON file formats

JUL 1st

Phase 3

### how does the pre-clearance model work?



### what about Peppol?

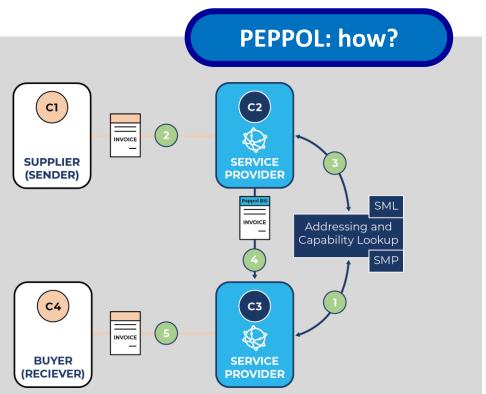
The **Malaysian Digital Economy Corporation (MDEC)** is driving a comprehensive digitalization initiative to streamline B2B invoicing, **promoting the utilization of the Peppol network** to enable seamless creation and exchange of e-invoices. As Malaysia's official **Peppol Authority**, MDEC is responsible for accrediting Peppol service providers, ensuring they meet both local compliance and technical standards.

#### **PEPPOL: what?**

Peppol enables buyers and suppliers to exchange business documents and processes by using the Peppol Network.

#### **INTEROPERABILITY**

Providing interoperability utilizing **Peppol BIS** and the **Peppol Network** for the **addressing** and **secure exchange** of business documents, Peppol provides a **ready-to-use**, **scalable**, both **domestic and cross border**, four-corner model, utilizing a market of private sector service providers that are connected to sending and receiving organizations.

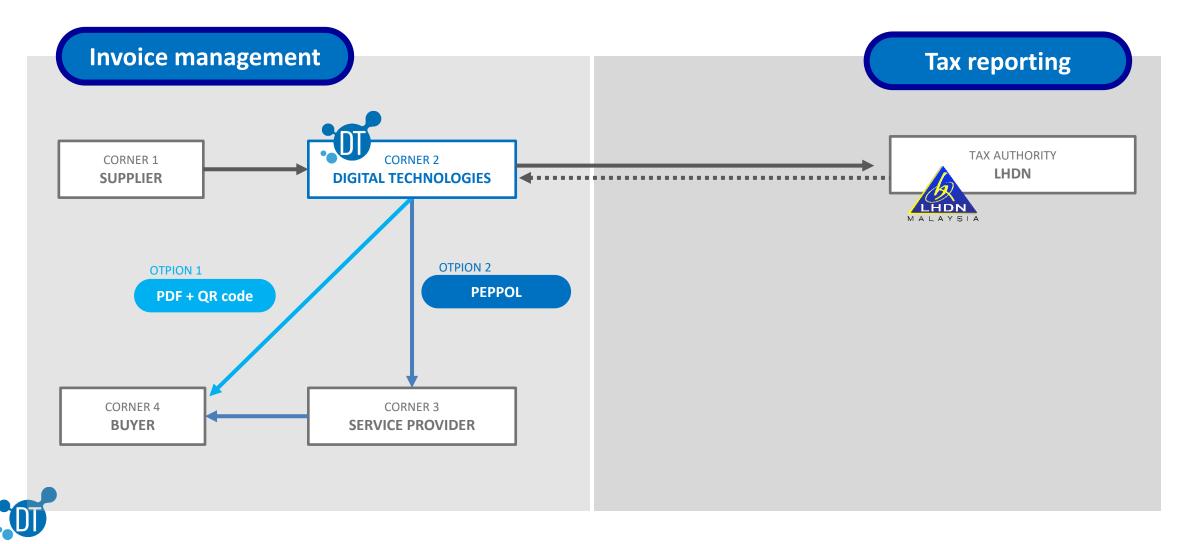


Peppol

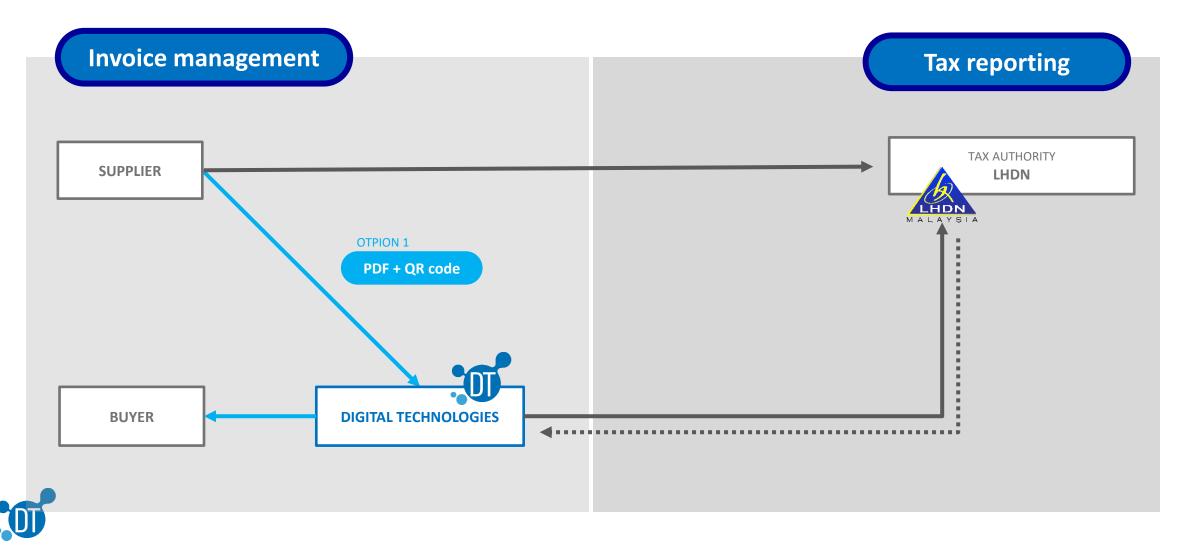
Access Point CERTIFIED PROVIDER



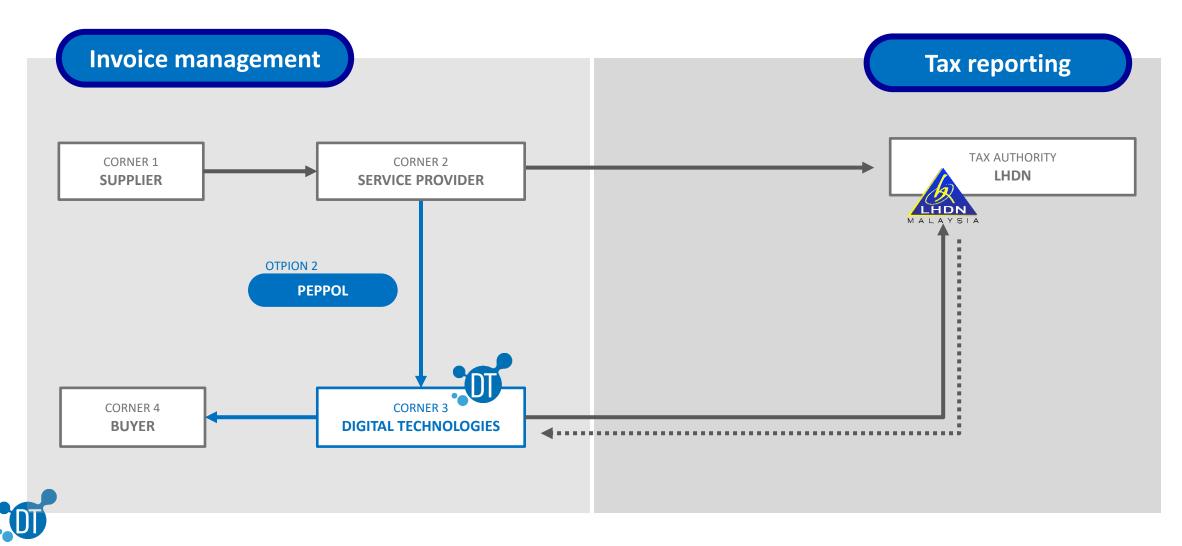
### outbound invoices management



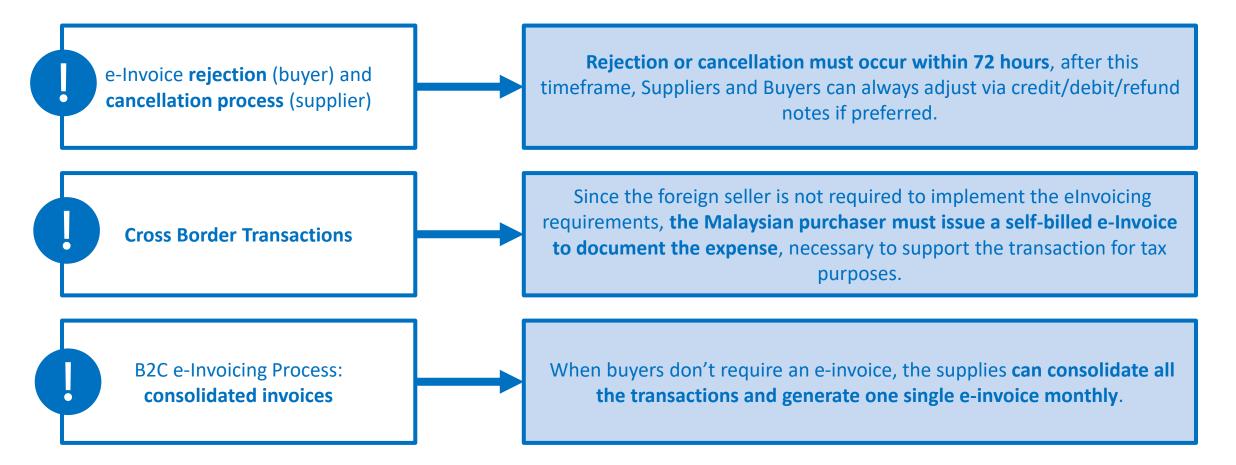
### inbound invoices management, option 1



### inbound invoices management, option 2



### attention points

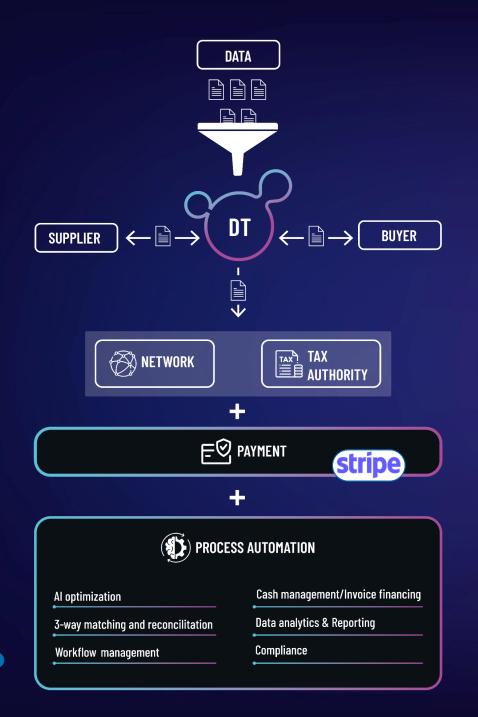






# **GLOBAL E-INVOICING**

our solution & approach





Compliance with Global Regulations



Full automation of AP/AR elnvoicing processes



Full automation of Supply Chain Finance processes, including payment



Seamless integration with existing ERPs



Single point of contact to manage complexity

Certificazione

# DIGITAL TECHNOLOGIES

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