

WEBINAR

# AI Orchestration in P2P, O2C & Supply Chain: Driving Performance Beyond Compliance



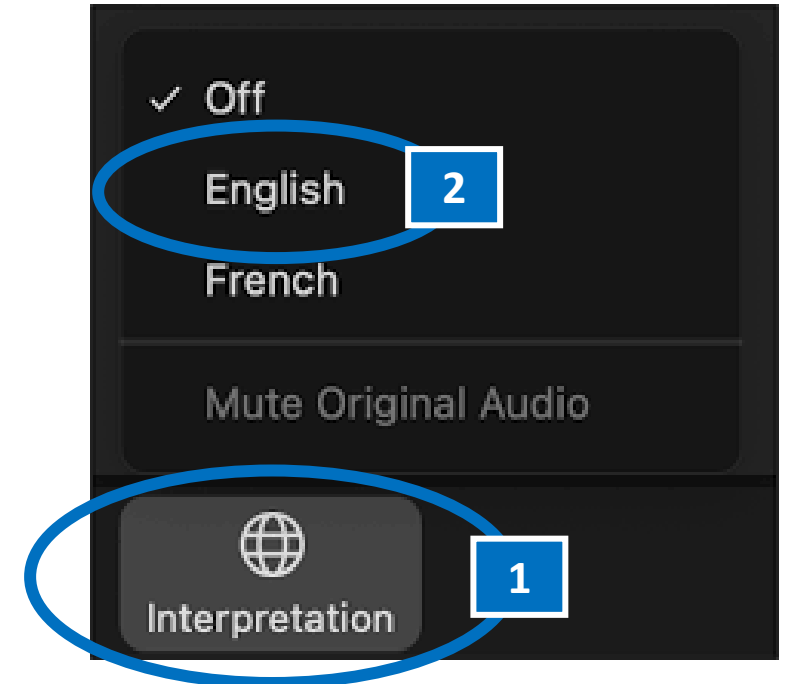
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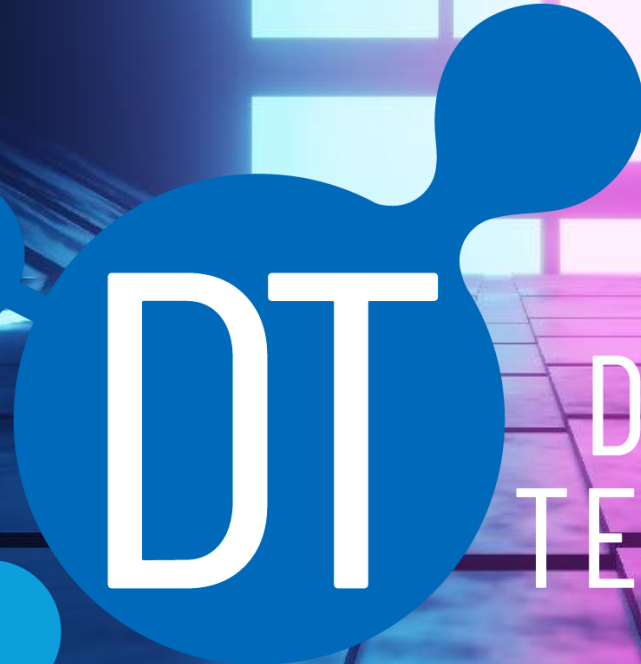
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DIGITAL  
TECHNOLOGIES

A **Namirial** Company

WEBINAR

# AI Orchestration in P2P, O2C & Supply Chain: Driving Performance Beyond Compliance



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Digital Technologies  
*Senior Account Manager*



**Language** | You can change the language in the webinar settings



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**Follow-up** | You'll receive the materials and can book a call with an expert

WEBINAR

# AI Orchestration in P2P, O2C & Supply Chain: Driving Performance Beyond Compliance



## Digital Technologies

About us



## CFO & Finance

Context, challenges and opportunities



## The regulatory push

Toward Continuous, Digital, Real-Time  
Compliance



## A New Era for CFOs

From cost control to strategic value creation



## AI-Driven Automation in Action

Real use cases, measurable results



## Q&A





# **Digital Technologies**

**about us**



# Together, a pan-European Digital Leader

## High-growth and multi-local platform



Signaturit  
Group

**AUTOMATION, TRUST & COMPLIANCE**

**~€260m**

Revenue in FY25

**25+**

Offices globally

**1.400**

Employees globally

**250k+**

Customers

**90+**

Countries



Backed by leading Private Equity investors:



PSG



# OUR CORE.

Hyper  
**AUTOMATION**

Tools and applications to increase speed, profitability, and productivity of both internal and external business processes

Global  
**E-INVOICING**

Tools and applications for the electronic exchange of documents, ensuring compliance with international standards



**AI for Finance**

Innovation hub specialized in automation and processes, bringing together excellence in expertise to develop AI for Finance solutions. We combine AI and advanced technologies to optimize finance and supply chain processes, ensuring efficiency and regulatory compliance on a global scale

Supply Chain  
**FINANCE**

DIGPAY solution to increase financial efficiency by improving liquidity and cash flow

Supply Chain  
**COMPLIANCE**

Tools and strategies designed to ensure compliance with the regulatory convergence of logistics, customs, and ESG requirements, helping companies improve their performance in these areas



# Digtechs Platform

## PROCUREMENT TO PAY

## ORDER TO CASH

**SOURCING**

**MANAGEMENT**

**POSTING &  
PAYMENT**

**SALES**

**INVOICE &  
DELIVERY**

**CASH &  
CREDIT**

**COMPLIANCE &  
E-INVOICING**

Global eInvoicing

Legal Archiving

VAT Reporting

Tax Engine

Global eInvoicing

Legal Archiving

VAT Reporting

Tax Engine

**HYPERAUTOMATION**

Vendor | Supplier Portal

MyInvoice

DigiSign

Self-billing

MyWorkflow

Order management

EDI

MyAgent

Customs import

Proof of delivery

Customer portal

Document distribution

DigiSign

Order management

MyWorkflow

MyAgent

EDI

Transpot. mgmt. system

Customs Export

Proof of delivery

**SUPPLY CHAIN  
FINANCE**

Invoice trading

Dynamic discount

Mobile payment

Reconciliation tool

**COMPLIANCE  
ESG**

Document collection

ESG Reporting

Document collection

ESG Reporting



# A synergy driving digital excellence

## What sets us apart?



### Global Compliance Without Borders

We operate seamlessly across markets worldwide, ensuring businesses stay fully compliant with ever-evolving regulations (eInvoicing, Legal Archiving, etc.)—so companies can focus on growth without worrying about complexity.



### AI-Based Hyper Automation

Leveraging advanced technologies and Agentic AI, we streamline and optimize every step of O2C and P2P processes—minimizing errors, accelerating workflows, and empowering data-driven decisions with unparalleled reliability.



### Integrated Digital Trust

By integrating secure electronic wallets and trust services, we protect identities, data, and transactions, establishing a transparent and reliable ecosystem that safeguards businesses and strengthens trust with partners.





# **CFO & Finance**

**Context, challenges and opportunities**



# CFO & Finance Industry trends

The convergence of digital transformation, regulatory pressure, and sustainability goals is reshaping the Finance landscape.

AI and automation are accelerating this shift, prompting CFOs to rethink structures, processes, and decision-making models to make businesses more agile, compliant, and capable of creating value in complex and fast-changing environments.



## What is driving innovation?

### Advanced Automation and Artificial Intelligence

**72% of CFOs consider advanced automation crucial** to freeing up strategic resources, eliminating repetitive manual processes and reducing operational costs by up to 40%

- Gartner, 2025 CFO Insights Report.

### E-Invoicing & Tax Compliance

By 2030, **90% of European companies will adopt mandatory e-invoicing** solutions due to new regulations (ViDA – VAT in the Digital Age). The same trend is recorded internationally

- Billentis, Global eInvoicing Report 2024

### Increasing international regulatory complexity

**67% of CFOs believe that managing international tax compliance is the main operational challenge**, requiring integrated and automated digital tools to reduce risks and penalties

- PwC, Global CFO Survey 2025.

### ESG Centrality and Integrated Reporting

More than **75% of CFOs integrate ESG criteria into strategic decisions**, using automated platforms to produce traceable reports that comply with international regulations (e.g.: CSRD)

- Deloitte, ESG and Finance Leadership Report 2025.



# **The Regulatory Push**

## **Evolving regulations**



# From Compliance to Governance

## A continuously expanding regulatory ecosystem

### DIGITAL PRODUCT PASSPORT | DPP

The DPP requires a standardized digital identity for products, including origin, materials, carbon footprint, and lifecycle data.

It ensures full traceability, supports circular economy objectives, and enables regulatory compliance across the entire value chain.

### SUSTAINABILITY | EUDR – CSDDD

EUDR requires full traceability of key raw materials to demonstrate they are not linked to deforestation.

CSDDD introduces environmental and human rights due diligence obligations across the entire value chain.

### FREIGHT & CUSTOMS | eFTI – eCMR – EUCDH

eFTI: digital and harmonized exchange of transport data.

eCMR: fully digital and legally valid electronic consignment note.

EUCDH: defines a unified European Customs Hub and a standardized data model for all customs exchanges.

### REPORTING | CSRD

The CSRD introduces mandatory and standardized sustainability reporting based on ESRS, with data collected from both upstream and downstream partners across the value chain.

### CARBON & TRADE | CBAM

Requires importers to declare embedded emissions in certain goods and purchase the corresponding CBAM certificates.

### DIGITAL IDENTITY & TAX COMPLIANCE | eIDAS 2 – ViDA

eIDAS 2 introduces interoperable digital identities across the EU and trust services to protect and validate business transactions.

ViDA mandates digital VAT reporting and intra-EU e-invoicing through standardized, near real-time data flows.



Procurement

Purchasing

Production

Logistics

Distribution



# **A New Era for CFOs**

**From cost control to strategic value creation**



# CFO & Finance Challenges, needs

In a constantly changing context, CFOs are called upon to manage financial and regulatory complexity with strategic vision, operational efficiency and advanced digital tools.

The digitalization of processes, international compliance and sustainability are the key guidelines for successfully facing new challenges and creating value for the company.



## Strategic levers to drive transformation

### Context and critical issues

- **Reduce costs and increase profitability**
- **Limited real-time visibility** into financial flows and KPIs
- Ongoing **regulatory evolution**
- **Inconsistent management of P2P and O2C**, characterized by lack of integration and fragmented data
- **Growing ESG obligations**, requiring reporting and traceability

### Objectives of the Finance Departments

- **Increase operational efficiency and free up resources** from low-value tasks
- **Streamline and accelerate processes** across both the P2P and O2C cycles
- **Gain full, real-time visibility** into costs, revenues, and cash flows
- **Ensure tax, regulatory, and document compliance** at a global scale
- **Embed sustainability** into financial and economic management (e.g., CSRD)

### Strategic levers for innovation, where we can intervene

- **Intelligent automation & agents** to reduce manual activities, optimize document matching, and simplify repetitive tasks
- **Digitalization of approval workflows**, integrated with ERP and accounting systems
- **Advanced monitoring of financial flows**, with real-time dashboards and alerts
- **Scalable, multi-country solutions** for digital compliance management (e.g. **e-invoicing, tax engines, digital archiving, electronic and digital signatures**, etc.)
- **Advanced reporting tools** covering economic, tax, and sustainability dimensions

# Why has AI become a priority for CFOs?

## How artificial intelligence is driving growth



### Operational efficiency

- Average 40% reduction in time required for accounting and administrative activities (Gartner, 2024).
- Up to 35% increase in finance-team productivity (McKinsey, 2024).



### Data quality, accuracy & compliance

- Up to 90% fewer accounting errors thanks to intelligent automation (EY, 2023).
- Up to 60% reduction in financial-compliance violations (PwC, 2024).



### Decision-Making & forecasting Improvement

- Forecast accuracy improved by as much as 50% through AI-based predictive models (Deloitte, 2024).
- Reduced financial risk and optimized cash flow, with an average 20% boost in liquidity (BCG, 2024).



### Cost control & optimization

- Average 25% reduction in operating costs through AI-driven optimization (Accenture, 2024).



# **The AI Automation Journey**

**Unlocking new efficiency across Finance & Supply Chain**



# AGENTIC AI agents

Generative AI systems designed to act autonomously, proactively, and adaptively, making complex decisions to achieve specific goals without direct human supervision.

>> Gartner ranks Agentic AI among the top tech trends of 2025, estimating that they will contribute to 15% of business decisions by 2028, up from 0% today.



## What defines an AI Agent

### Memory

It learns from tasks and adapts its actions based on evolving states.

### Reasoning

It breaks down problems and plans actions.

### Integration

It interacts with external systems to perform tasks autonomously.

## What an AI Agent does

### Observe

It collects and analyzes data from the surrounding environment.

### Plan

It evaluates possible actions, organizes them, and prioritizes them based on the goal to be achieved.

### Act

It carries out the planned actions using tools or systems, both internal and external.

- Boston Consulting Group (BCG).

# AGENTIC AI agents

AI agents boost business productivity by automating processes, analyzing data, and integrating with various systems—delivering results up to three times faster than traditional tools.

They don't replace humans but rather support them—optimizing workflows and enhancing human capabilities to create more innovative and effective solutions.



## Key characteristics of AI Agents

Autonomy and Decision-Making Capability

Learning and Adaptation

Integration with External Tools

Multimodality

## Types of AI Agents

Operational

Decisional

Relational

+ Compliance Agents

+ Reporting Agents

# AI Agents in Procure-to-Pay



From traditional to smart P2P — where AI Agents come into play · 1/3

## AI-POWERED P2P

### Sourcing

**AI Sourcing Intelligence**  
Analyzes needs, suggests suppliers, evaluates market risks

**AI RFP Draft Assistant**  
Creates tender docs, evaluation criteria, invitation emails

**AI Supplier Risk Assessor**  
Generates risk scores (financial, ESG, reputational)

### Order Mgmt

**AI PO Generator**  
Creates purchase orders from requests and policies

**AI Policy Compliance**  
Validates against budget and procurement rules

### Goods Receipt

**AI Goods Receipt Validator**  
Matches PO, delivery note and receipt; flags mismatches

### Invoicing

**AI Invoice AI Agent**  
Extracts data, checks duplicates/fraud, automates posting

**AI 3-Way Match**  
Aligns invoice-PO-receipt, manages exceptions

**AI Tax Compliance**  
Validates VAT rules and e-invoicing compliance

### Payment

**AI Payment Approval**  
Identifies payment priorities and cash-flow risks

**AI Spend Insights**  
Analyzes spend by category and saving opportunities

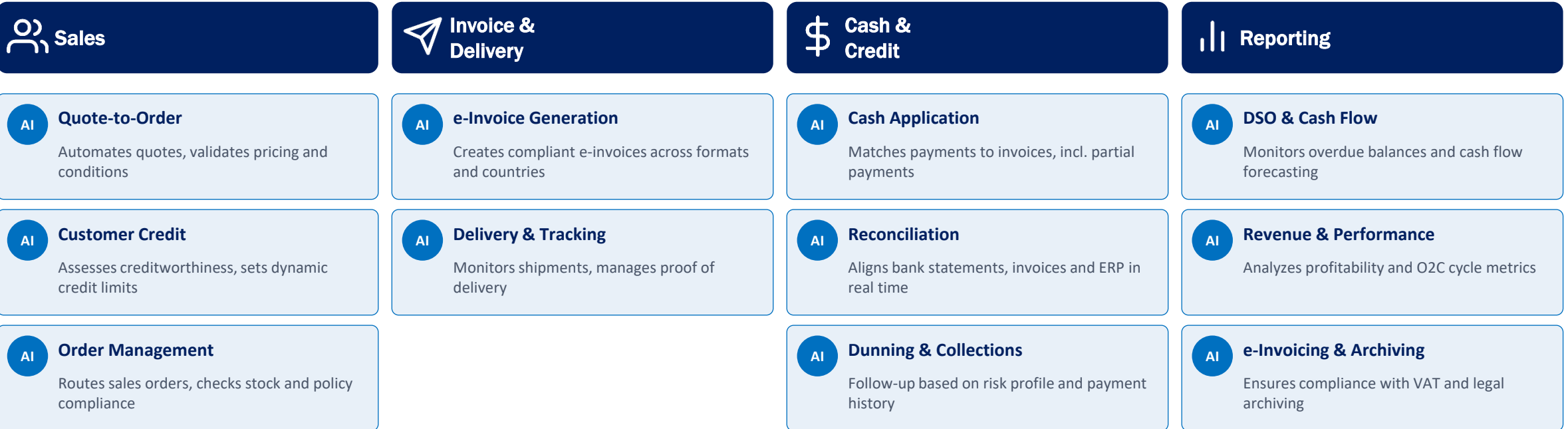
AI Agents automate each P2P phase — from supplier evaluation to spend analysis — reducing manual effort by up to 85% and accelerating cycle times by 3-6x.

# AI Agents in Order-to-Cash



From traditional to smart O2C — where AI Agents come into play · 2/3

## AI-POWERED O2C



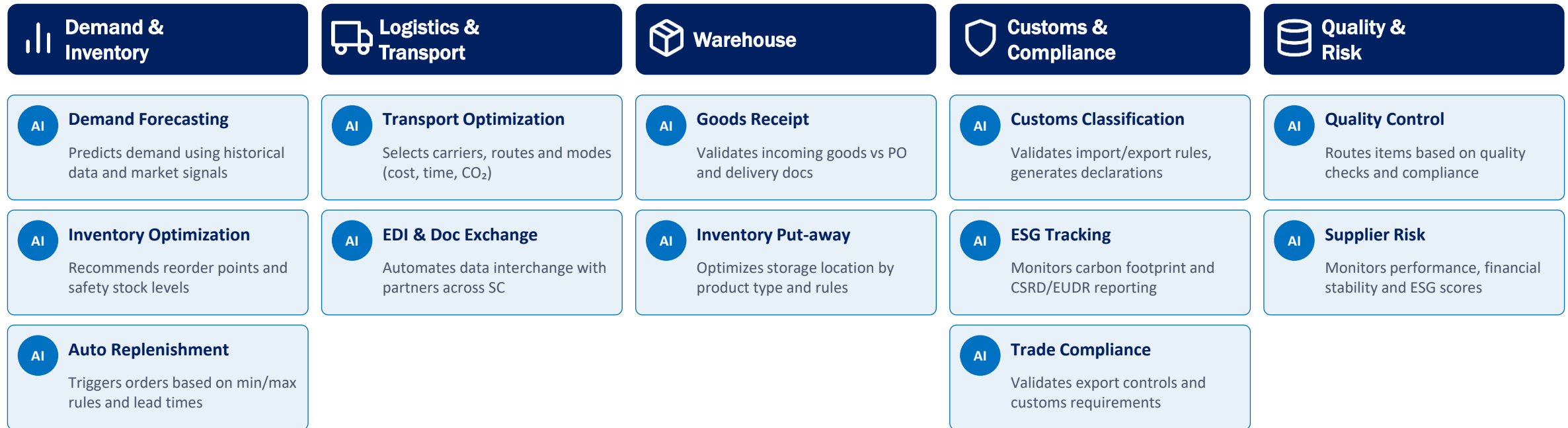
AI Agents orchestrate the entire O2C cycle — from quote generation to cash forecasting — improving DSO, reducing disputes, and accelerating revenue recognition.

# AI Agents in Supply Chain



From traditional to smart Supply Chain — where AI Agents come into play · 3/3

## AI-POWERED SUPPLY CHAIN



AI Agents optimize the entire Supply Chain — from demand forecasting to customs compliance — reducing inventory costs, improving logistics efficiency, and ensuring ESG/trade compliance.



# **AI-Driven Automation in Action**

**Real use cases, measurable results**



AI-driven approval & process automation across the entire P2P cycle | Leading Automotive Group · Global coverage

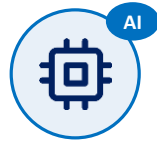
## THE CHALLENGE

Manual approval workflows fragmented across emails and spreadsheets — no visibility, no audit trail, cascading delays that impact DPO and period closing timelines.

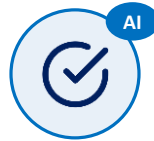
## AI-POWERED PROCESS



Document intake



AI-powered routing & priority



Smart multi-level approval



Automated ERP posting



Audit trail & compliance

## FINANCE IMPACT

**-70%**

Approval cycle time  
Direct impact on DPO  
and period closing speed

**>85%**

Touchless processing  
Approvals completed  
without manual intervention

**6x**

Faster month-end close  
From days to hours on  
approval-dependent tasks

**<6 mo**

ROI payback  
Through FTE reallocation  
to strategic Finance tasks

**LIVE DEMO**

# 2 My Invoice — Reconciliation & Registration

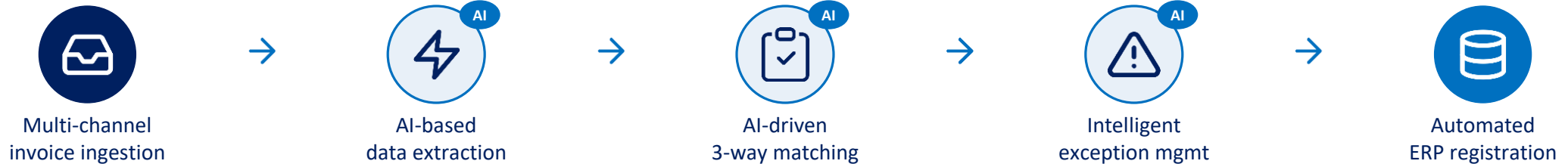


End-to-end AI automation: from invoice receipt to 3-way matching and ERP posting | Leading Automotive Group · Global coverage

## THE CHALLENGE

Manual reconciliation of POs, invoices and goods receipts drives high cost-per-invoice, frequent mismatches, delayed period closings and poor working capital visibility.

## AI-POWERED PROCESS



## FINANCE IMPACT

**-78%**

Cost-per-invoice  
From €12.88 to €2.80  
end-to-end processing

**-82%**

Invoice cycle time  
From 17.4 to 3.1 days  
accelerating cash flow

**95%**

Straight-through rate  
Auto-matched and posted  
without manual touch

**6-8 mo**

Full ROI payback  
FTE reduction >75%  
scalable across regions

**LIVE DEMO**

AI-automated purchase order generation, validation, formatting and multi-channel dispatch | Retail & Distribution · Multi-country

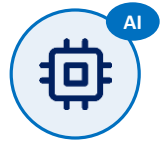
## THE CHALLENGE

Manual PO creation is error-prone and slow, with heterogeneous formats across suppliers, no standardized composition, and delayed dispatch impacting procurement lead times.

## AI-POWERED PROCESS



Order  
request



AI data  
validation



Intelligent PO  
generation



AI document  
composition



Multi-channel  
dispatch

## FINANCE IMPACT

**>90%**

**Fewer data errors**  
AI validation at source  
eliminates rework costs

**-65%**

**Procurement cycle time**  
From request to dispatch  
in minutes, not days

**100%**

**PO traceability**  
Complete audit trail from  
requisition to delivery

**<6 mo**

**Implementation & ROI**  
Rapid deployment with  
measurable cost savings

[LIVE DEMO](#)

**THE CHALLENGE**

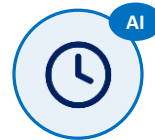
PEC volumes growing fast with hidden legal deadlines in unstructured text, manual triage, risk of missed responses and regulatory non-compliance exposure.

**AI-POWERED PROCESS**

PEC inbox  
monitoring



AI classification  
& prioritization



AI deadline  
extraction



AI summarization  
& analysis



Smart draft  
generation & alerts

**FINANCE IMPACT**

**>95%**

Classification accuracy  
Auto-categorized by type,  
urgency and risk level

**-60%**

Processing time  
FTE freed from manual  
triage to value-add tasks

**0**

Missed legal deadlines  
AI extraction + proactive  
alerts eliminate risk

**<3 mo**

Time to go-live  
Rapid deployment, fast  
time-to-value

**LIVE DEMO**

Supplier self-service — autonomous operations, zero dependency on internal teams | Leading Automotive Group · Global coverage

## THE CHALLENGE

Suppliers generate high volumes of recurring AP inquiries (invoice status, payment dates, missing documents), overloading Finance teams and delaying supplier relationship management.

## AI-POWERED PROCESS



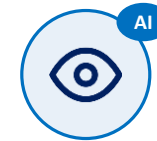
Supplier authentication



AI chatbot interaction



Intelligent document upload & search



AI-powered status monitoring



End-to-end collaboration

## FINANCE IMPACT

**-80%**

AP support volume  
Inquiries resolved by AI  
without team intervention

**>90%**

First-contact resolution  
Supplier gets the answer  
on the first interaction

**+40%**

Supplier satisfaction  
Faster payment visibility  
improves relationships

**<4 mo**

ROI payback  
Reduced support cost  
scalable across regions

LIVE DEMO

# AI AGENT implementation

## Understand

- What is an Agent?

## Analyze

- Industry impact and competitive advantages
- Priority use cases

## Get Ready

- Requirements: data, infrastructure, skills
- Solutions to accelerate adoption

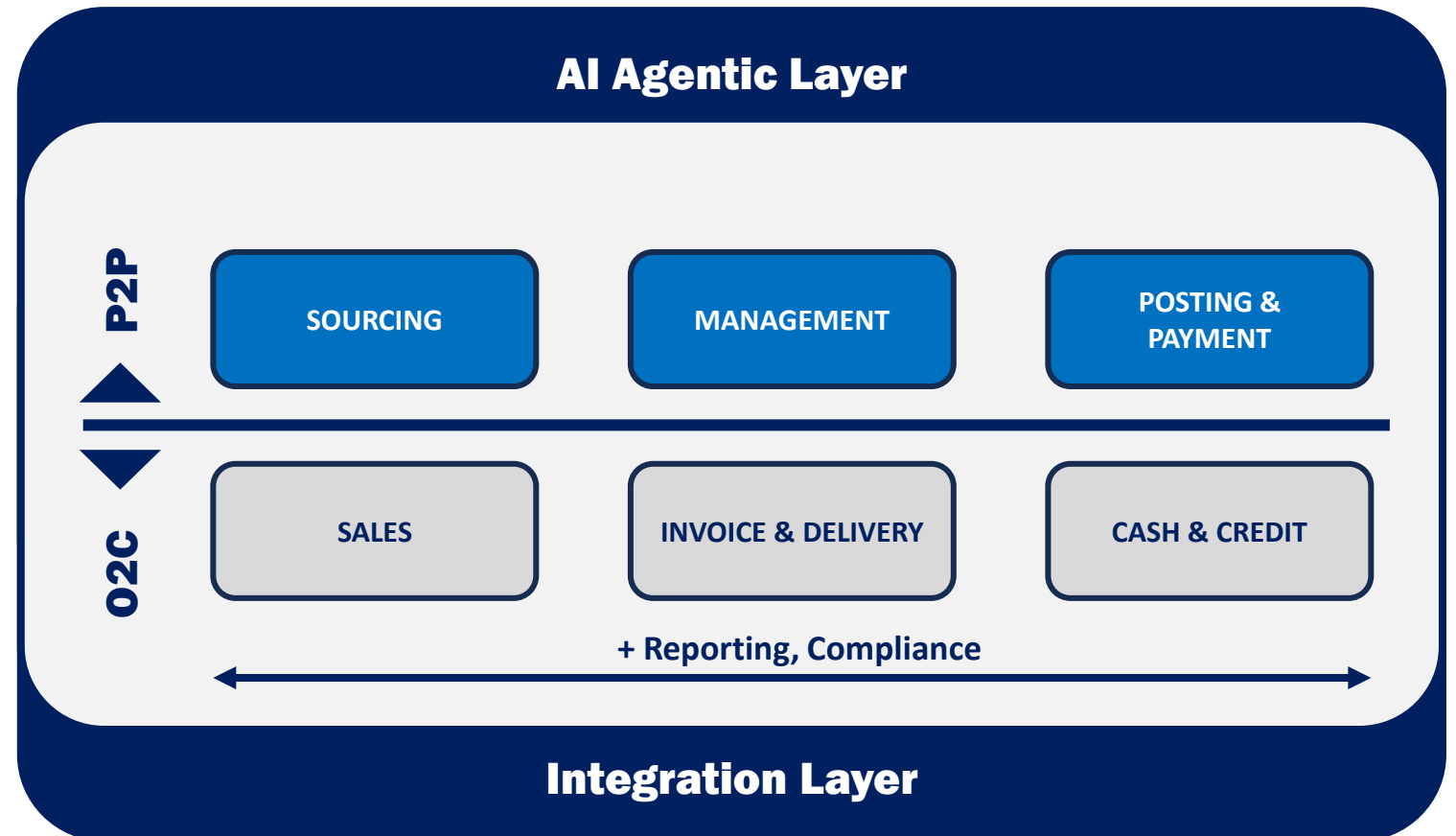
## Experiment

- Activation and measurement of use cases
- Overcoming resistance to change

## Scale

- From “Use Case” to “Platform”

## Our solution



# Thanks for your attention!

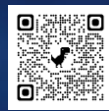
## Any questions?

WHAT'S NEXT?



### AI AGENTS

Download it now!



## Get in touch



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# Upcoming webinars:

Don't miss our next sessions!

09

APR



## eInvoicing in Europe and beyond: Scaling Compliance with Automation

🕒 15:30 CEST 🌐 IT | FR | DE | ES | EN

EU eInvoicing regulations, automation levers for P2P and O2C processes, real-world case studies of businesses leveraging automation to meet regulatory requirements and improve performance.

[Scan the QR code to register!](#)

15

APR



## eFTI, e-CMR and Digital Customs: Navigating the Future of Digital Logistics

🕒 14:30 CEST 🌐 IT | FR | DE | ES | EN

EU regulatory roadmap for eFTI & e-CMR, end-to-end automation of e-collection and e-delivery, digital customs compliance, and real-world case studies.

[Scan the QR code to register!](#)

22

APR



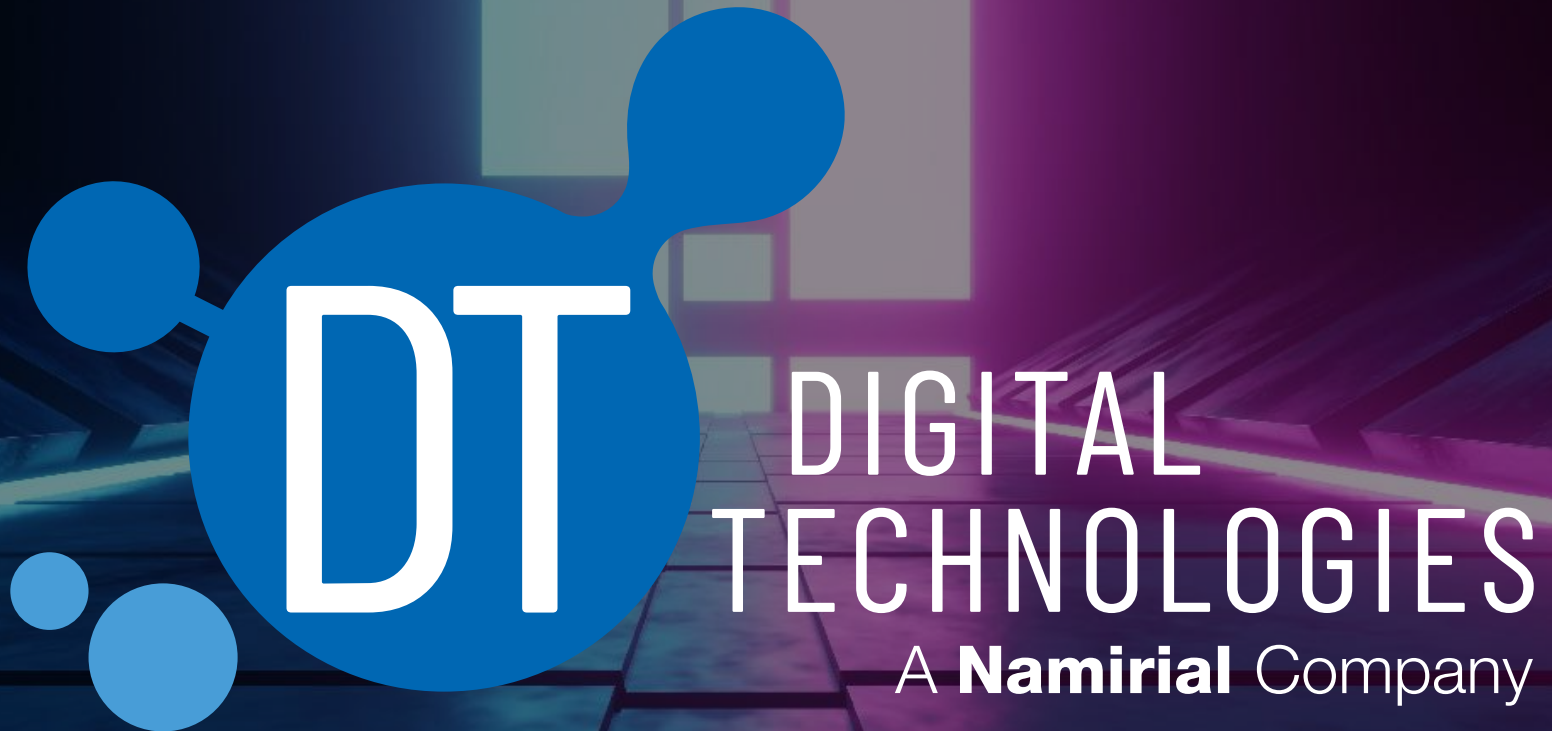
## Global E-Invoicing 2026–2030: The Compliance Wave CFOs Must Prepare For

🕒 14:30 CEST 🌐 IT | FR | DE | ES | EN

Regulatory roadmap 2026–2030, deep-dive on France & Germany mandates, key markets update (Slovakia, Spain), and ViDA implications for e-invoicing and e-reporting.

[Scan the QR code to register!](#)





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