

# AI Agents in P2P, O2C & Supply Chain:

*From Strategy to Real-World Results*

Starting shortly • Multi-language session



## How to switch language

1

Click Interpretation in the toolbar

2

Select your preferred language

1



Interpretation

2



English



Italian



French



German



Spanish

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Certificazione



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DIGITAL  
TECHNOLOGIES

A **Namirial** Company

WEBINAR

# AI Agents in P2P, O2C & Supply Chain: From Strategy to Real-World Results



**Federico Tempella**  
Digital Technologies



**Language** | You can change the language in the webinar settings



**Q&A** | Submit your questions through the dedicated Q&A section



**Follow-up** | You'll receive the materials and can book a call with an expert

WEBINAR

# AI Agents in P2P, O2C & Supply Chain: From Strategy to Real-World Results



## Digital Technologies

About us



## The context

How the finance function is changing



## Agentic AI in action

- Workflow management
- Invoice matching and posting
- Order composition and dispatching
- Certified business correspondence
- Supplier collaboration



## Q&A



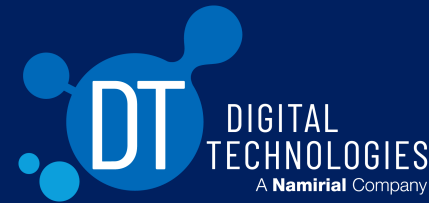
# **Digital Technologies**

**about us**



# Together, a pan-European Digital Leader

## High-growth and multi-local platform



**AUTOMATION, TRUST & COMPLIANCE**

**~€260m**

FY25 Revenue

**25+**

Offices

**1.400**

Employees

**250k+**

Clients

**90+**

Countries covered



Backed by Private Equity investors:



**BainCapital**

**PSG**



**AMBIENTA**  
Environmental Investments

# OUR CORE.

Hyper  
**AUTOMATION**

Tools and applications to increase speed, profitability, and productivity of both internal and external business processes

Global  
**E-INVOICING**

Tools and applications for the electronic exchange of documents, ensuring compliance with international standards



**AI for Finance**

Innovation hub specialized in automation and processes, bringing together excellence in expertise to develop AI for Finance solutions. We combine AI and advanced technologies to optimize finance and supply chain processes, ensuring efficiency and regulatory compliance on a global scale

Supply Chain  
**FINANCE**

DIGPAY solution to increase financial efficiency by improving liquidity and cash flow

Supply Chain  
**COMPLIANCE**

Tools and strategies designed to ensure compliance with the regulatory convergence of logistics, customs, and ESG requirements, helping companies improve their performance in these areas



# A synergy driving digital excellence

## What sets us apart?



### Global Compliance Without Borders

We operate seamlessly across markets worldwide, ensuring businesses stay fully compliant with ever-evolving regulations (eInvoicing, Legal Archiving, etc.)—so companies can focus on growth without worrying about complexity.



### AI-Based Hyper Automation

Leveraging advanced technologies and Agentic AI, we streamline and optimize every step of O2C and P2P processes—minimizing errors, accelerating workflows, and empowering data-driven decisions with unparalleled reliability.



### Integrated Digital Trust

By integrating secure electronic wallets and trust services, we protect identities, data, and transactions, establishing a transparent and reliable ecosystem that safeguards businesses and strengthens trust with partners.



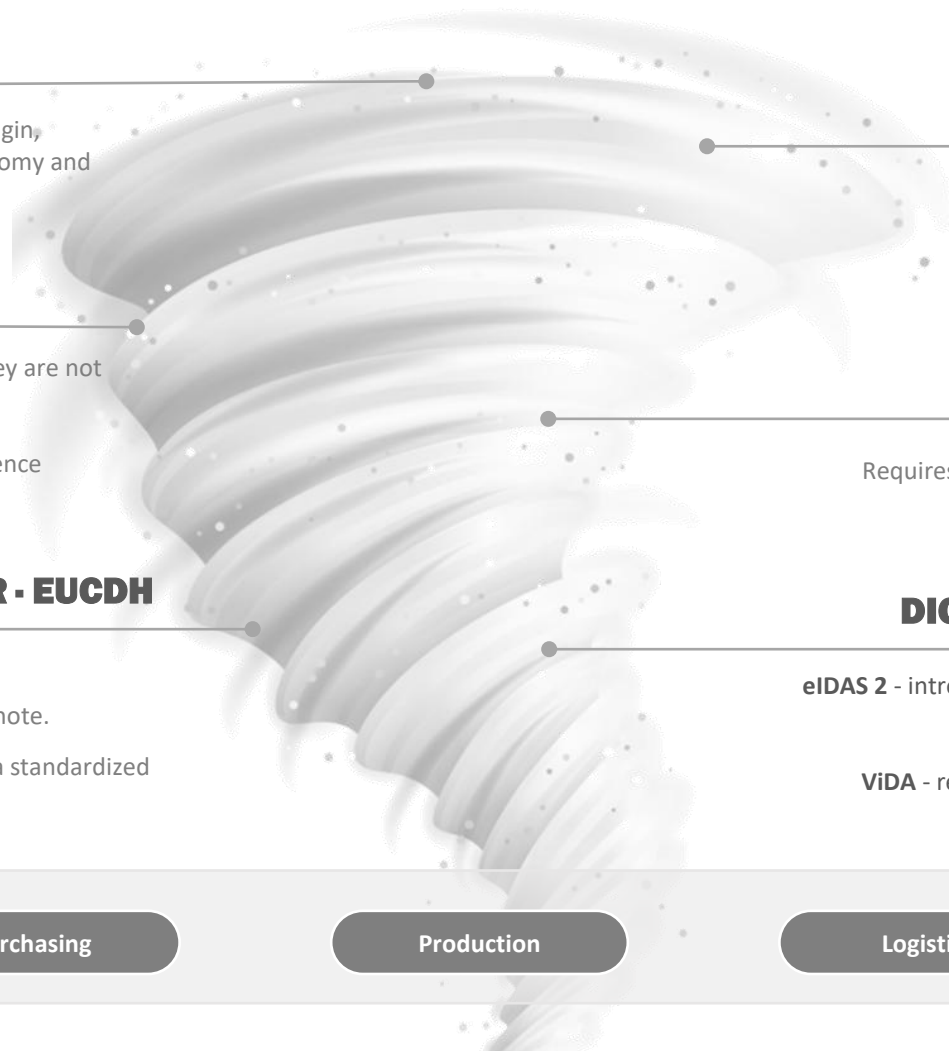


# Context

**How the finance function is transforming**



# Ever-evolving regulatory pressure



## DIGITAL PASSPORT | DPP

DPP - defines a standard digital identity for each product (origin, materials, CO2, lifecycle), ensuring traceability, circular economy and regulatory compliance.

## SUSTAINABILITY | EUDR - CSDDD

EUDR - requires full traceability of raw materials to prove they are not linked to deforestation.

CSDDD - imposes environmental and human rights due diligence obligations along the entire value chain.

## TRANSPORT & CUSTOMS | eFTI - eCMR - EUCDH

eFTI - digital and harmonized exchange of transport data.

eCMR - fully digital and legally valid electronic consignment note.

EUCDH - defines a unified European Customs Data Hub and a standardized data model for all customs exchanges.

## REPORTING | CSRD

CSRD - introduces mandatory and standardized sustainability reporting based on ESRS, with data from upstream and downstream partners.

## CARBON & TRADE | CBAM

Requires importers to declare embedded emissions and purchase the corresponding CBAM.

## DIGITAL IDENTITY & TAX | eIDAS 2 - ViDA

eIDAS 2 - introduces interoperable digital identities across the EU and trust services to protect and validate commercial transactions.

ViDA - requires digital VAT reporting and intra-EU e-invoicing through standardized, near-real-time data flows.

Sourcing

Purchasing

Production

Logistics

Distribution

# From control function to value engine

## THE PRESSURES

The context pushes the Finance function to change.

- Increasingly stringent regulations**  
 More compliance, more controls.
- Speed and quality of decisions**  
 The business demands reliable data and rapid insights.
- Efficiency and cost reduction**  
 Doing more with the same resources.
- Increased transparency and reporting**  
 Higher expectations from stakeholders, investors and regulatory bodies.

## THE TRANSFORMATION OF THE FINANCE FUNCTION

FROM...

- Focus on the past**  
 Historical reporting and control.
- Manual and fragmented processes**  
 Time spent on low-value activities.
- Scattered data and complex reconciliations**  
 Risk of errors and lower reliability.
- Reactive role**  
 Finance responds, it does not lead.



...TO

- Forward-looking vision and strategic support**  
 Predictive insights to drive the business.
- Smart and automated processes**  
 More efficiency, fewer repetitive tasks.
- Integrated, high-quality, always-available data**  
 Faster and more reliable decisions.
- Business partner**  
 Finance creates value and enables growth.

## AI AS AN INNOVATION LEVER

AI turns challenges into opportunities.

- Automates and accelerates**  
 Faster reconciliations, closings and controls.
- Improves decisions and forecasts**  
 Predictive analytics and advanced scenarios.
- Enhances quality and compliance**  
 Continuous controls, traceability and risk reduction.
- Makes data accessible and understandable**  
 Clear insights for all stakeholders.



# From complexity to measurable value

How artificial intelligence drives growth in Finance.

**- 40%**

## Accounting activity time

Average time reduction for accounting and administrative activities.

*Gartner, 2024*

**- 90%**

## Accounting errors

Fewer errors thanks to smart automation and AI matching.

*EY, 2024*

**+ 50%**

## Forecasting accuracy

More accurate forecasts thanks to AI-based predictive models.

*Deloitte, 2024*

**- 25%**

## Operating costs

Average reduction in operating costs thanks to AI optimization.

*Accenture, 2024*



# **Agentic AI**

**Key transformation enabler**



# Three capabilities that change everything

Autonomous, proactive and adaptive systems — up to 3x faster than traditional tools. They don't replace people: they support them.

Characteristics



## Observe

Collects and analyzes data from the surrounding environment.



## Plan

Evaluates possible actions, organizes and prioritizes them based on the objective.



## Act

Executes planned actions using internal and external tools or systems.

Types



## Operational

End-to-end execution of operational tasks and workflows.



## Decisional

Data-driven analysis, forecasting and recommendations.



## Relational

Interaction with users, customers and suppliers.

# AI Agents in Procure-to-Pay



From traditional to intelligent P2P — where AI Agents come into play · 1/3

## P2P AI-POWERED

### Sourcing

#### Sourcing Intelligence

Analyzes needs, suggests suppliers, assesses risks

#### RFP Assistant

Creates tender documents, evaluation criteria, invitations

#### Supplier Risk Assessor

Generates risk score (financial, ESG, reputational)

### Order Management

#### PO Generator

Creates POs from requests and policies

#### Policy Compliance

Checks budget and procurement rules

### Goods Receipt

#### Receipt Validator

Compares PO, delivery note, receipt; flags discrepancies

### Invoicing

#### Invoice AI Agent

Extracts data, checks duplicates, automates posting

#### 3-Way Match

Aligns invoice-PO-receipt, handles exceptions

#### Tax Compliance

Checks VAT rules and e-invoicing compliance

### Payment

#### Payment Approval

Identifies payment priorities and cash-flow risks

#### Spend Insights

Analyzes spend by category and savings opportunities

AI Agents automate every stage of P2P — from supplier assessment to spend analysis — reducing manual effort by up to 85% and speeding up cycle times by 3-6x.

# AI Agents in Order-to-Cash



From traditional to intelligent O2C — where AI Agents come into play · 2/3

## O2C AI-POWERED



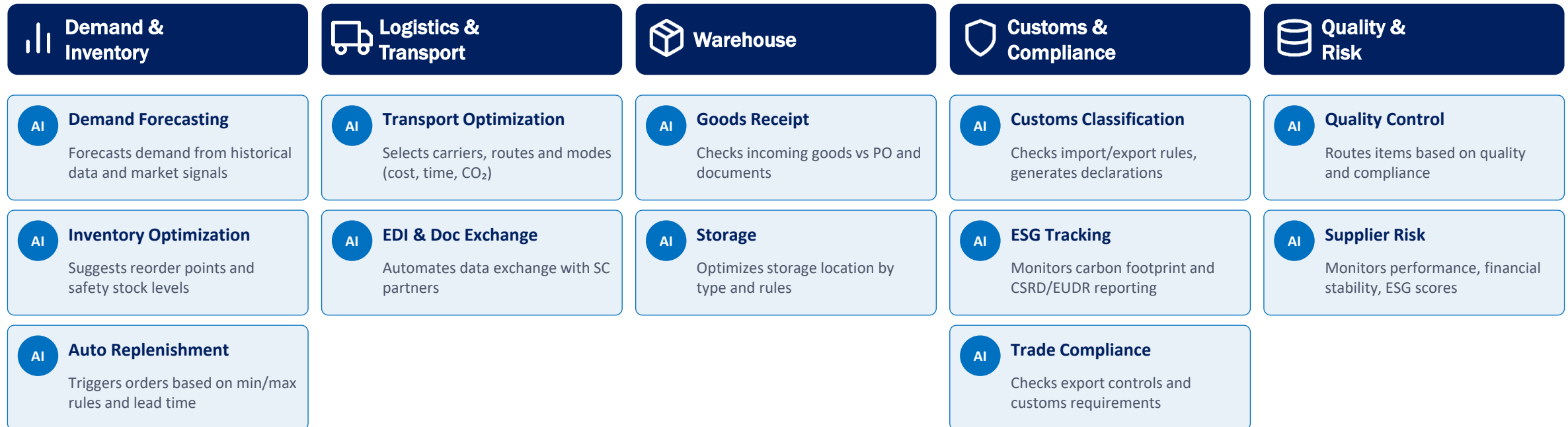
AI Agents orchestrate the entire O2C cycle — from quote generation to cash forecasting — improving DSO, reducing disputes and accelerating revenue recognition.

# AI Agents in Supply Chain



From traditional to intelligent Supply Chain — where AI Agents come into play · 3/3

## SUPPLY CHAIN AI-POWERED



AI Agents optimize the entire Supply Chain — from demand forecasting to customs compliance — reducing inventory costs, improving logistics efficiency and ensuring ESG and trade compliance.



# **AI Agents in Action**

**Key applications**



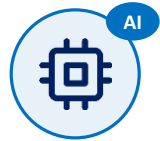
## THE CHALLENGE

Manual approval workflows fragmented between email and spreadsheets — no visibility, no audit trail, delays impacting DPO and period closings.

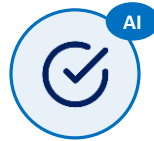
## AI-POWERED PROCESS



Document acquisition



AI routing & prioritization



Multi-level approval



Automated ERP posting



Audit trail & compliance

## FINANCE IMPACT

### -70%

Approval cycle time  
Direct impact on DPO  
and period closings

### >85%

Touchless processing  
Approvals completed  
without manual intervention

### 6x

Faster month-end close  
From days to hours on  
approval-dependent tasks

### <6 mo

ROI payback  
Via FTE reallocation  
to strategic Finance tasks

[DEMO](#)

End-to-end AI automation: from invoice capture to 3-way matching and ERP posting | Leading Automotive Group · Global

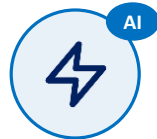
## THE CHALLENGE

Manual reconciliation of POs, invoices and receipts: high cost per invoice, frequent discrepancies, delayed closings, poor working capital visibility.

## AI-POWERED PROCESS



Multi-channel  
acquisition



AI data  
extraction



AI-driven  
3-way matching



Smart exception  
handling



Automated ERP  
posting

## FINANCE IMPACT

### -78%

Cost per invoice  
From €12.88 to €2.80  
end-to-end processing

### -82%

Invoice cycle time  
From 17.4 to 3.1 days  
accelerated cash flow

### 95%

Straight-through rate  
Auto match and posting  
without manual intervention

### 6-8 mo

Full ROI payback  
FTE reduction >75%  
scalable across all regions

DEMO

Generation, validation, formatting and multi-channel dispatch of AI-automated POs | Retail & Distribution · Multi-country

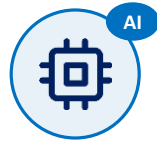
## THE CHALLENGE

Manual PO creation: slow, error-prone, heterogeneous formats, no standardized composition, delayed dispatches impacting lead times.

## AI-POWERED PROCESS



Order  
request



AI data  
validation



Smart PO  
generation



AI document  
composition



Multi-channel  
dispatch

## FINANCE IMPACT

**>90%**

Fewer data errors  
AI validation at source  
eliminates rework costs

**-65%**

Procurement cycle time  
From request to dispatch  
in minutes, not days

**100%**

PO traceability  
Full audit trail  
from request to delivery

**<6 mo**

Implementation & ROI  
Rapid deployment with  
measurable savings

DEMO

## THE CHALLENGE

Rapidly growing PEC volumes with legal deadlines hidden in unstructured texts, manual triage, risk of missed responses and non-compliance.

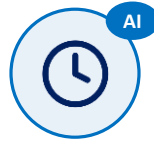
## AI-POWERED PROCESS



PEC mailbox  
monitoring



AI Classification  
& prioritization



AI deadline  
extraction



AI summary  
& analysis



Smart draft  
& alert generation

## FINANCE IMPACT

**>95%**

Classification accuracy  
Auto-categorization by type,  
urgency and risk

**-60%**

Processing time  
FTE freed from triage  
for value-added tasks

**0**

Missed legal deadlines  
AI extraction + alerts  
proactively eliminate risk

**<3 mo**

Time to go-live  
Rapid deployment  
fast time-to-value

DEMO

Supplier self-service — autonomous operations, zero dependency on internal teams | Leading Automotive Group · Global

## THE CHALLENGE

Suppliers generate high volumes of recurring AP requests (invoice status, payment dates, documents), overloading Finance and slowing down relationship management.

## AI-POWERED PROCESS



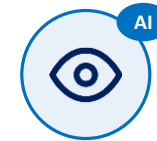
Supplier authentication



AI chatbot interaction



Smart document upload & search



AI status monitoring



End-to-end collaboration

## FINANCE IMPACT

**-80%**

AP support volume

Requests resolved by AI without team intervention

**>90%**

First-contact resolution

Supplier gets a response at first contact

**+40%**

Supplier satisfaction

Faster payment visibility improves relationships

**<4 mo**

ROI payback

Reduced support cost scalable across regions

DEMO

AI-driven TMS | Leading Food & Beverage Group · National Coverage

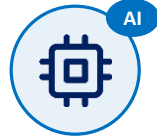
## THE CHALLENGE

The customer needed to digitalize outbound logistics: replacing manual carrier selection, gaining full visibility on transport costs, automating invoice reconciliation with carriers, and building a centralized platform to manage complex tariff contracts — leveraging DT integration with 300+ carriers to eliminate cost overruns, invoice disputes, and operational bottlenecks.

## AI-POWERED PROCESS



SAP order  
import



Automatic carrier  
selection



Cost valuation  
& control



Pre-invoicing &  
reconciliation



Analytics &  
statistics

## FINANCE IMPACT

### -80%

Manual effort on carrier  
selection, fully automated  
without team intervention

### >90%

First-pass cost accuracy  
on contract-based  
automated valuation

### +40%

Invoice reconciliation  
speed improving carrier  
relationships

### <4 mo

ROI payback  
Full ROI payback with  
TMS capabilities live across all regions

[LIVE DEMO](#)

Automatic posting of delivery notes | Leading Wellness & Fitness Group · International Coverage

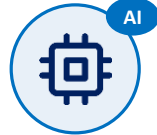
## THE CHALLENGE

The delivery note registration process is manual and time-consuming, with frequent inaccuracies and inconsistencies impacting warehouse operations and downstream ERP. The goal is to automate the process to enable faster and more accurate goods-in accounting.

## AI-POWERED PROCESS



Document acquisition



AI extraction & matching



AI data validation & reconciliation



AI automatic ERP registration



Continuous improvement

## FINANCE IMPACT

**>90%**

Data extraction accuracy  
AI-powered extraction from delivery notes

**0**

Manual data entry  
Fully eliminated for delivery note registration

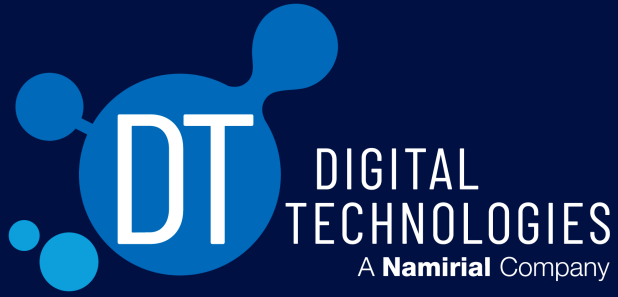
**95%**

Auto-match rate  
AI-powered matching of delivery note lines to open purchase orders

**3x**

Faster processing  
Import declarations processed 3x faster than manual

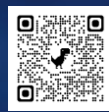
LIVE DEMO



**AI is not just efficiency,  
it is a lever of value.**



**Thanks for your  
attention!  
Any questions?**



## Get in touch



**FEDERICO TEMPELLA**

Digital Technologies – A Namirial Company

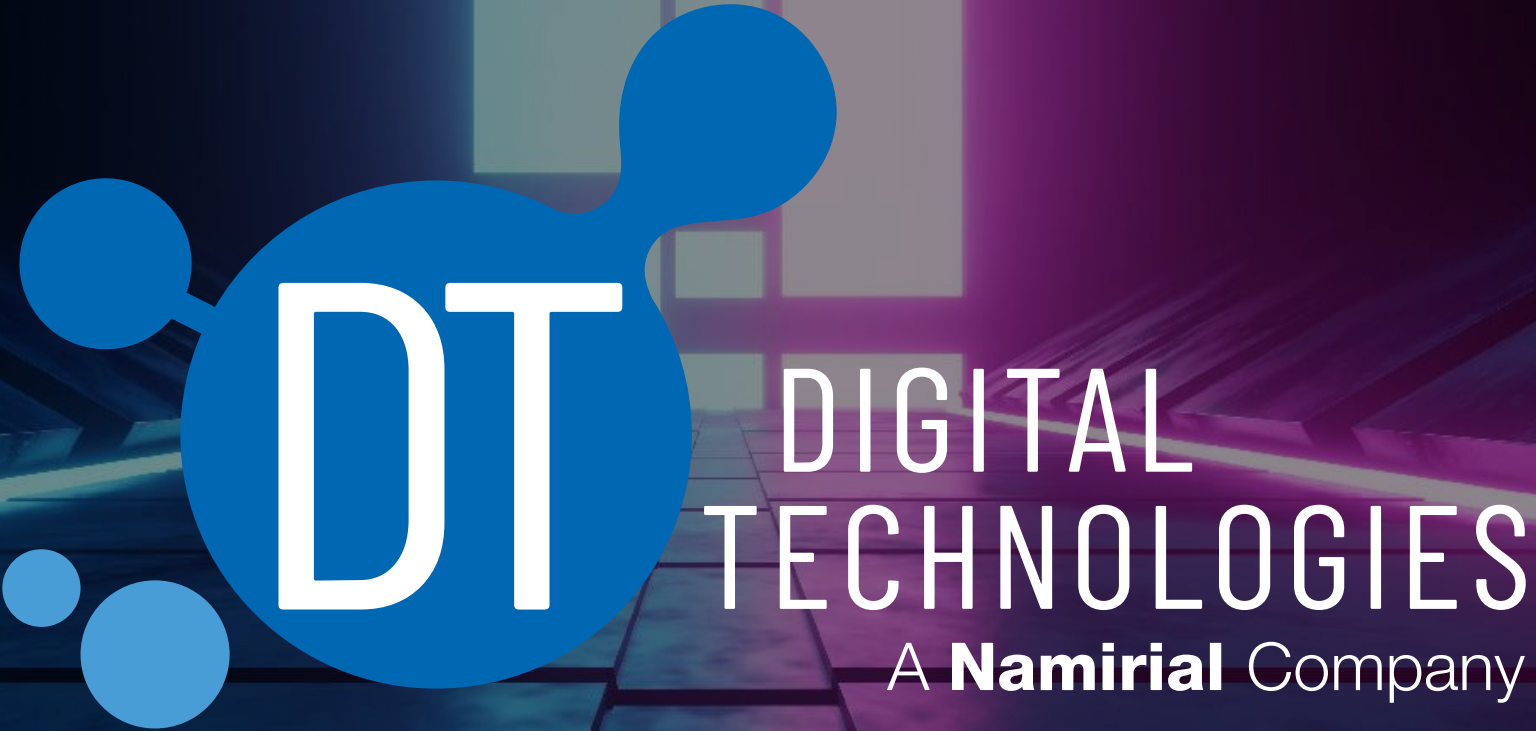
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