

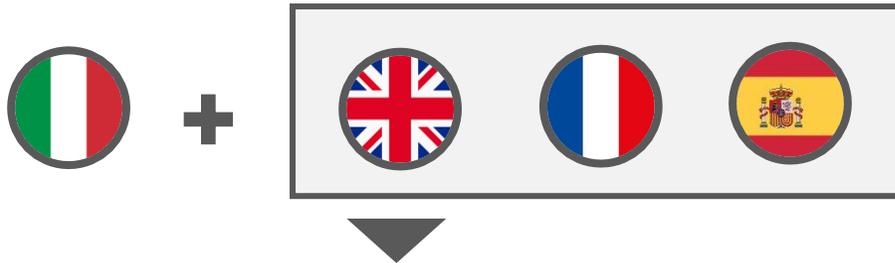
WEBINAR

The future of eInvoicing: how digital identity and onboarding drive compliance and innovation in Europe



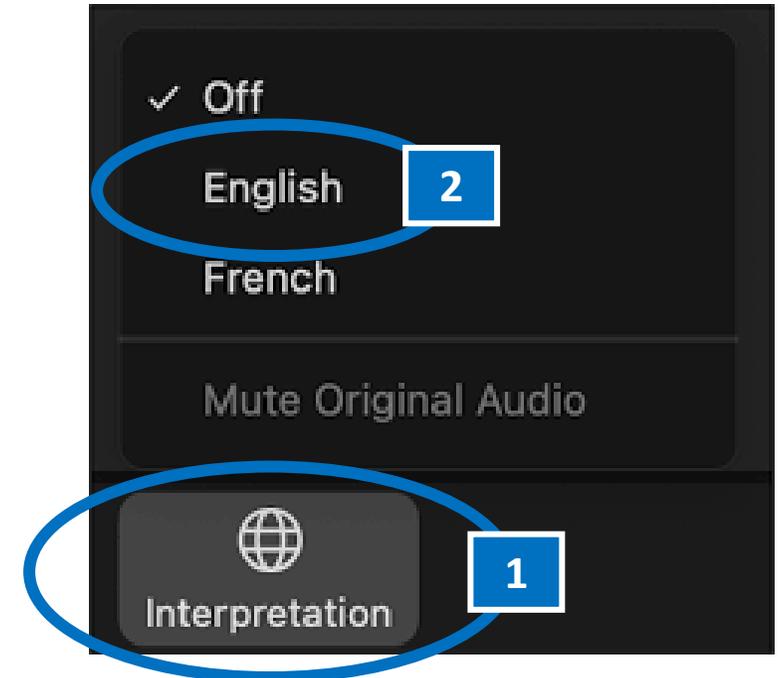
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A graphic for the 'DT' logo featuring a large blue circle with the letters 'DT' in white. To its left are several smaller blue circles of varying sizes, and a blue line connects them to the main circle.

DT

DIGITAL
TECHNOLOGIES
A **Namirial** Company

WEBINAR

The future of eInvoicing: how digital identity and onboarding drive compliance and innovation in Europe



Enrico Liverani
Digital Technologies



Matteo Panfilo
Namirial



Language | You can change the language in the webinar settings



Q&A | Submit your questions through the dedicated Q&A section



Follow-up | You'll receive the materials and can book a call with an expert

WEBINAR

The future of eInvoicing: how digital identity and onboarding drive compliance and innovation in Europe



International landscape

Global complexity and how to manage it



Strategic Synergy

Trust Services, AI-based Automation & Digital Compliance



The French case

From regulatory design to operational execution



Onboarding challenge

Identity & Verification in Regulated Ecosystems



eIDAS & Wallet

The Future of Digital Identity in Europe



Compliance Is Not Optional

The Global eInvoicing Roadmap



Q&A

International landscape

Global complexity and how to manage it



Global Landscape

Ever evolving complexity

In today's **highly regulated global environment**, digital transformation is not just about optimizing processes, but about managing **risk, responsibility, and compliance**.

While digital agendas focus on **automation, AI, and speed**, the dynamics of international markets tell a different story: success depends on navigating a **maze of regulations**.

Pursuing **agility, scalability, and global growth** is essential — yet in an evolving landscape, **speed does not guarantee safety**.

Effective transformation requires a coordinated response to regulatory complexity, identity assurance, and cross-border interoperability.

Otherwise, **scale becomes a liability — not a strength.**



goal

critical challenges

Automation

Global eInvoicing mandates

Legal Archiving

Regulatory compliance

(eIDAS 2.0, AI Act, ViDA, ESG etc.)

Identity, traceability, legal validity

Data protection & security (GDPR)



Global Landscape

Overcoming complexity, how?



Strategic synergy driving digital growth

We provide a combination of expertise and technology to deliver more than a platform—ensuring compliance, innovation, security driving growth internationally.



Global Compliance Without Borders

We operate seamlessly across markets worldwide, ensuring businesses stay fully compliant with ever-evolving regulations (eInvoicing, Legal Archiving, etc.)—so companies can focus on growth without worrying about complexity.



AI-Based Hyper Automation

Leveraging advanced technologies and Agentic AI, we streamline and optimize every step of O2C and P2P processes—minimizing errors, accelerating workflows, and empowering data-driven decisions with unparalleled reliability.



Integrated Digital Trust

By integrating secure electronic wallets and trust services, we protect identities, data, and transactions, establishing a transparent and reliable ecosystem that safeguards businesses and strengthens trust with partners.



Strategic Synergy

Trust Services, AI-based Automation & Digital Compliance



Together, a pan-European Digital Leader

High-growth and multi-local platform



Signaturit
Group

AUTOMATION, TRUST & COMPLIANCE

~€260m

Revenue in FY25

25+

Offices globally

1.400

Employees globally

250k+

Customers

90+

Countries



Backed by leading Private Equity investors:



PSG



Introducing Namirial Group

Empowering Trusted Digital Transformation globally

Recent Acquisitions

(new subsidiaries)

2021 Nov - [Netheos](#) (now Namirial France)

2022 Feb - [Evicertia](#)

Apr - [Bit4id Group](#) incl. [Uanataca](#)

Sep - [Agenzia Trotta](#)

2023 Sep - [Unimatica](#)

2025 Jan - [Digital Technologies](#)

2025 Nov - [Signaturit](#)

2025 Dec - [Smouse](#)

Key Numbers

~€260m Revenue in FY25

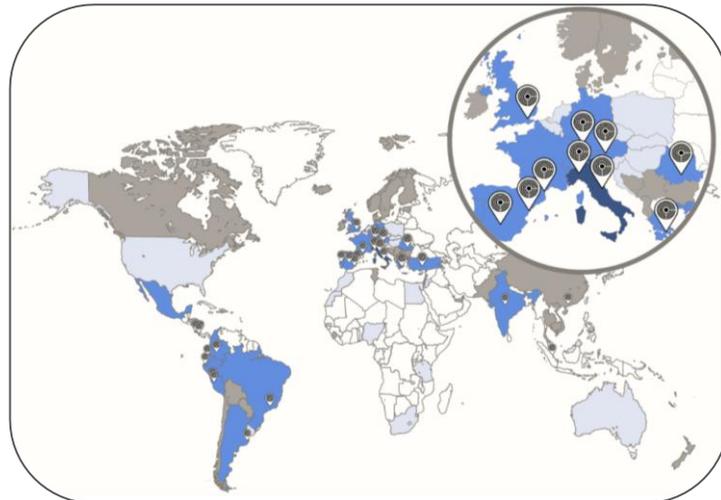
250k+ Enterprise clients

1300+ Employees

25+ Offices globally

90+ Countries with customer deployments

1000+ Partners



- Group headquarters in Italy
- Local Presences
- Austria, Brazil, Costa Rica, Ecuador, France, Germany, Greece, Guatemala, India, Mexico, Peru, Portugal, Romania, Singapore, Spain, Turkey, UK, China

- Countries with**
- Partners & customers
 - Customers

 Local presences of Namirial Group

Global e-invoicing

A global e-invoicing provider compliant with local and international regulations. We use certified infrastructures and trusted exchange networks.

Key facts:

- **PEPPOL Access Point** and other interoperability networks
- **Integration with Public Administration and exchange models** (e.g., PA – France, etc)
- **Member of leading eInvoicing associations** (e.g., GENA)



Ai based Hyperautomation

AI-based hyperautomation applied to financial and supply chain processes.

Supporting compliance and efficiency across:

- **Order-to-Cash (O2C)**
- **Procure-to-Pay (P2P)**

Enabled by intelligent document processing, advanced data extraction and workflow automation.



Qualified Trust Services on EU/EEA level

Accredited as “Qualified Trust Service Provider” (QTSP) according to

EU Regulation 910/2014 eIDAS

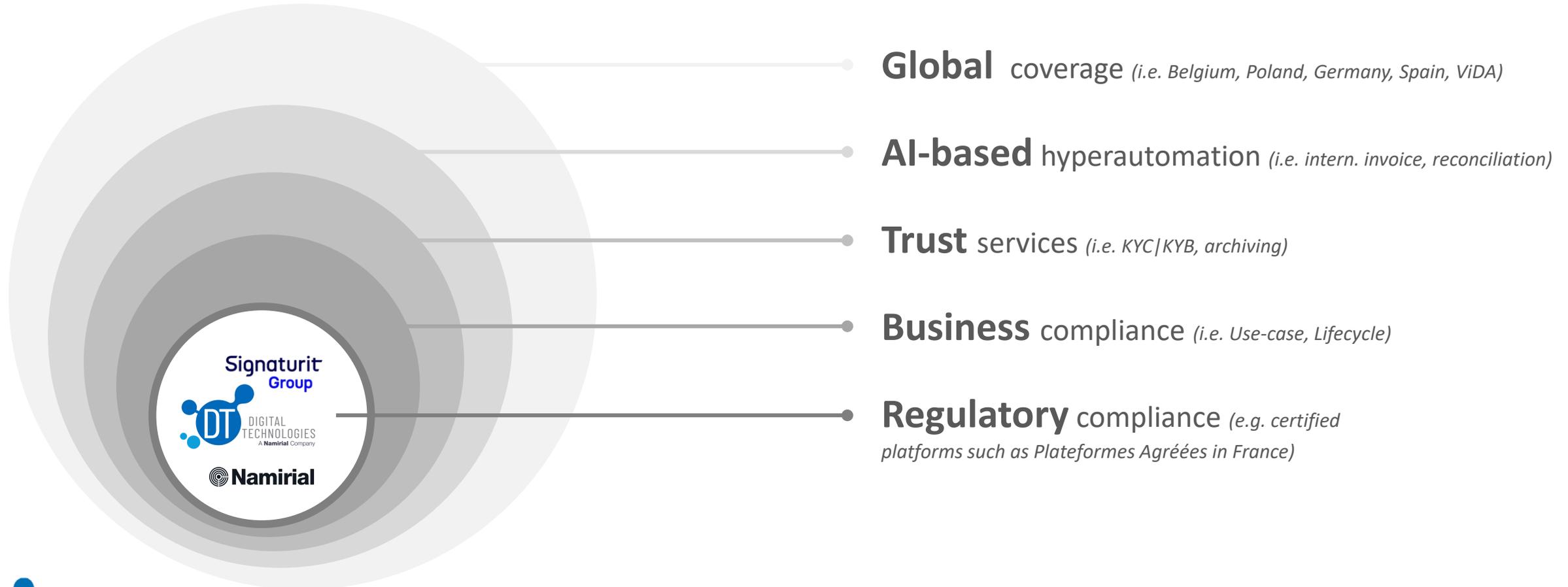
- Qualified Certificate for Electronic Signature and Seal
- Qualified Time Stamp
- Qualified Electronic Registered Delivery
- Qualified Preservation for Qualified Electronic Signatures and Seals

Listed in [EU eIDAS Dashboard](#) with [Evicertia](#), [Namirial \(Italy, France, Ireland\)](#), [Uanataca](#), [Signaturit](#)



What We Deliver Across Markets

An integrated ecosystem for digital transformation





The French Case

From regulatory design to operational execution



A real example

The french mandate challenge



Adoption timeline	Scope	Model & Formats
Sept. 2026 (reception; large/medium companies sending) Sept. 2027 (all)	B2B eInvoicing eReporting Life Cycle and Payment	Decentralized 5-corner model - UBL, CII or Factur-X

Critical aspects to consider

How we address these critical aspects

- Onboarding **Namirial Onboarding**
- eInvoice Compliance **DT Global eInvoicing Platform**
- Legal Archiving **Namirial Archive**
- Lifecycle **DT AI-based Hyperautomation Suite**



Onboarding Challenge

Identity & Verification in Regulated Ecosystems



Challenges for Identity proofing



Why modern identity proofing is harder than ever

Digital Fraud in Onboarding:

A Growing Threat

+14% digital fraud increase in 2023 vs. 2022

\$12,5B+ lost in the U.S. alone in 2024

1 in 50 new digital accounts is suspicious to be a fraud

\$50B+ in global identity fraud losses expected by 2025

Deepfakes:

AI Weaponized for Fraud

+3000% in 2023

Deepfake attacks have surged **+31x** in a year

Over **40%** of video biometric fraud now uses synthetic faces

Emerging Techniques

in Digital Fraud

Digitally altered ID documents: up **+244%** in 2024

Synthetic identities: blending real and fake data, forecast to make up **30% of all ID fraud** by 2025

Injection attacks: inserting fake video/audio into live verification streams

Fraud-as-a-Service: fake IDs, deepfakes, and automation tools sold online

Onboarding is a critical step —fraudsters exploit it to open fake accounts and move money

Fraud is now **scalable, automated, and harder to detect** with traditional methods



Namirial Onboarding

1 Identity verification suite

1 API

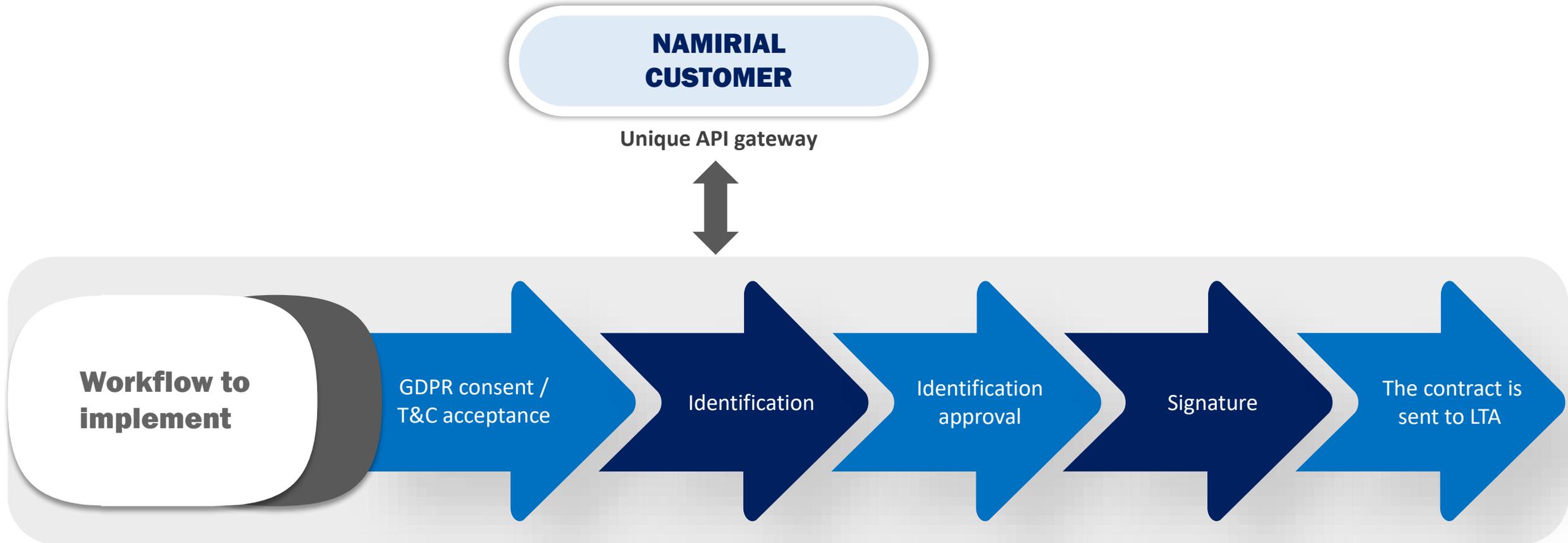
1 orchestrator

Multiple use cases and identification methods



From the very beginning to the very end

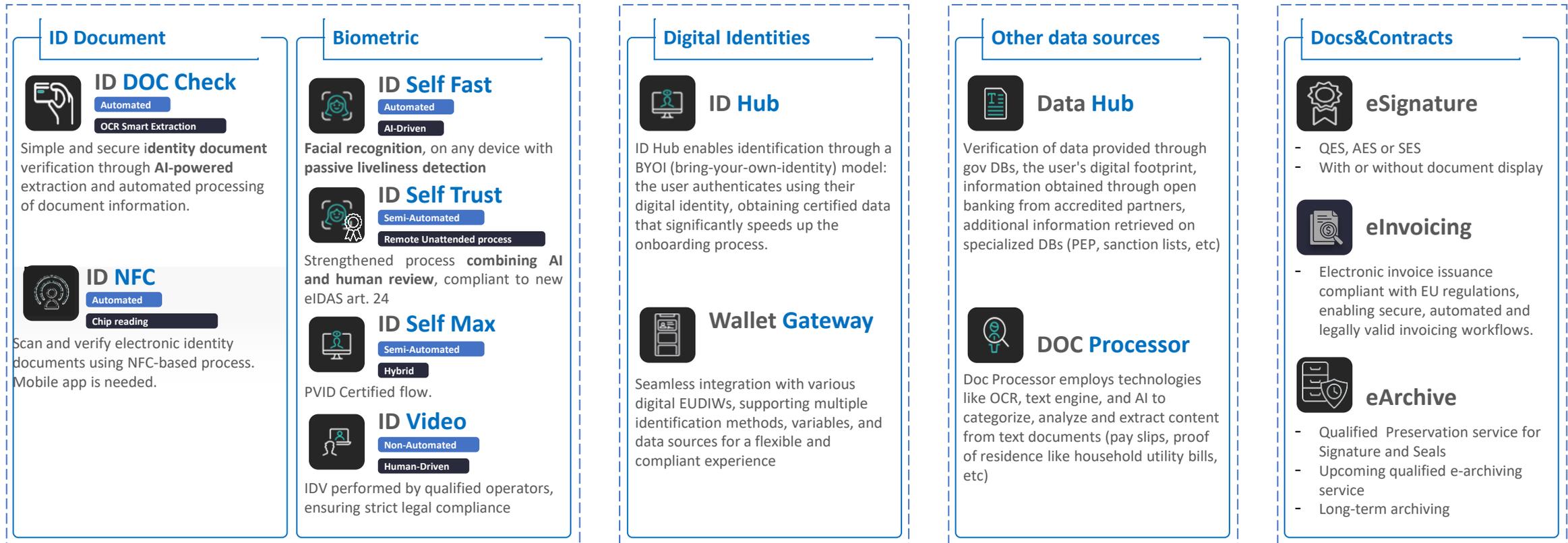
A single orchestrated flow from consent to signature



Master the growing eKYC Complexity



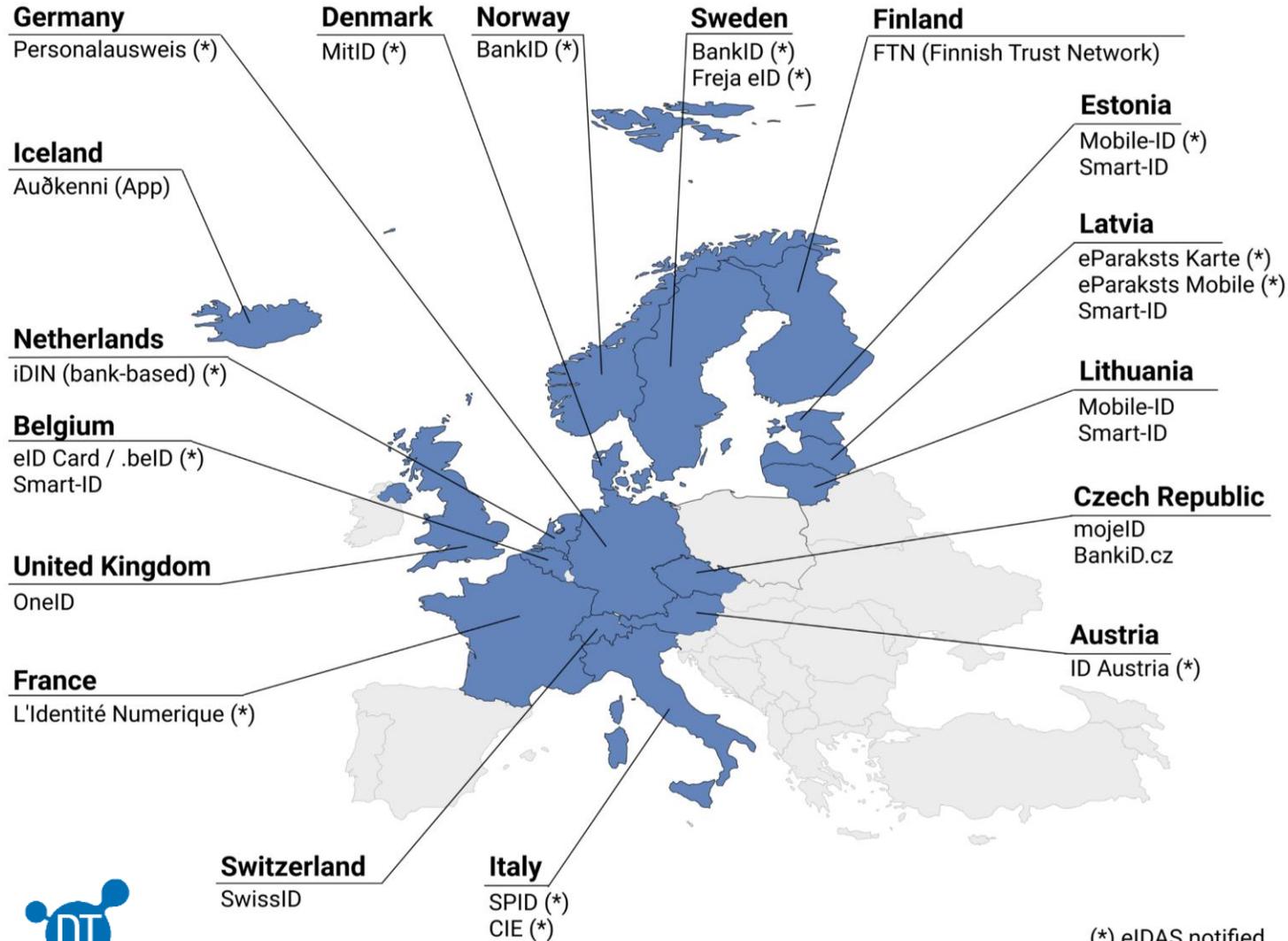
The right building blocks for every flow



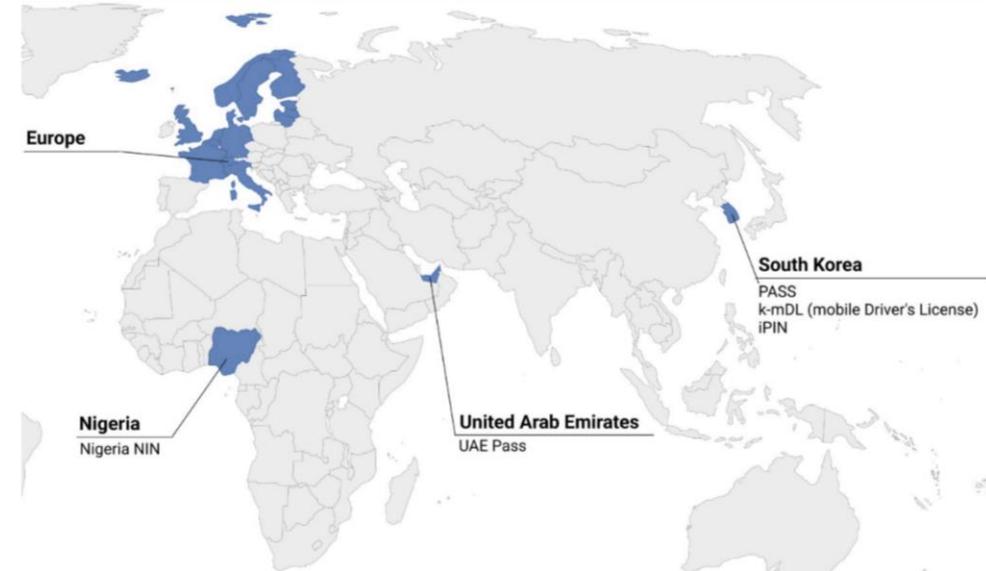
ORCHESTRATOR

Namirial Data Hub

Bridging eIDs for secure verification



(*) eIDAS notified



KYC onboarding & the Wallet Gateway

Onboarding/KYC using different identification methods

Relying party IT systems

One API

 **Namirial**
Onboarding

eIDs

 **Namirial**
Wallet
Gateway

Other
methods

Document processing LLM/VLM
and data enrichment modules

Orchestrator and workflow engine

27ⁿ Wallets

Main features:

1. Gateway between RP: Wallet Providers (1:n)
2. Verification of PID/EAA by the RP side
3. **Workflow** to manage additional attributes requested by the RP to the user (PID + data filled by the user in the onboarding front-end in case of missing attributes)
4. **Data normalization** (different PID/EAA formats)

Some examples of complexity:

- offer multiple identity methods
- conditional variables and dynamics workflows *If x then y*, where the variables could be attributes, data, scores, user choices (i.e. age, address, score, etc)

eIDAS & Wallet

The Future of Digital Identity in Europe



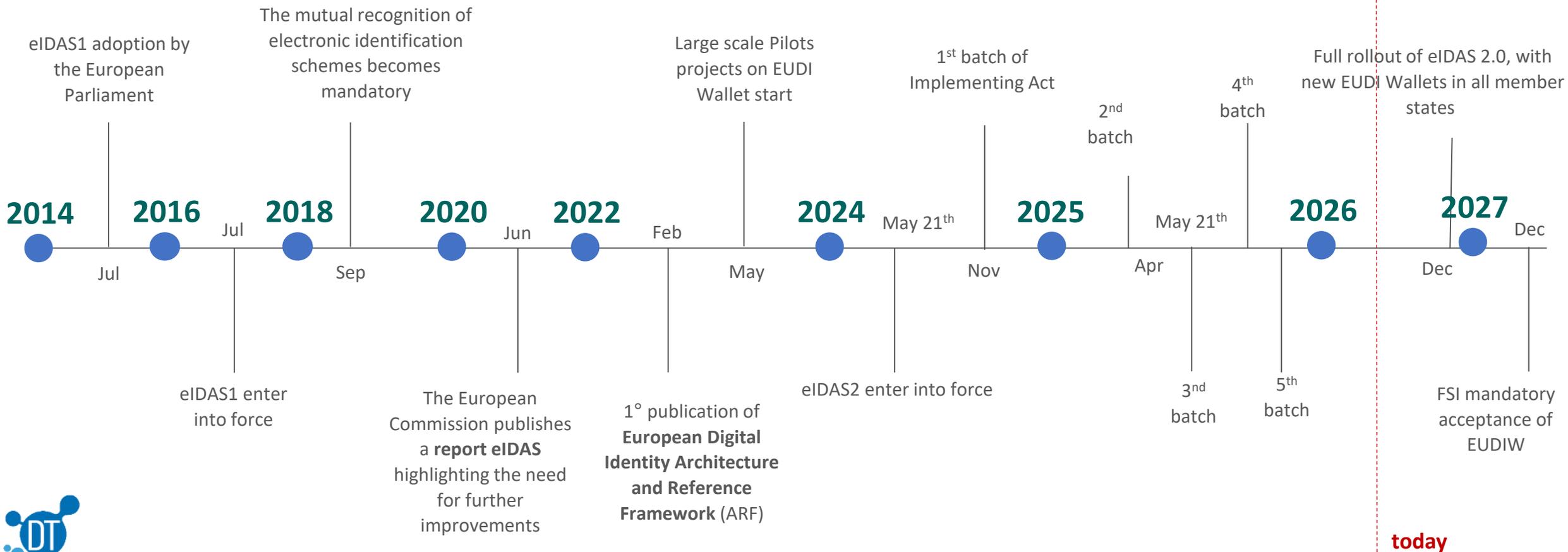
New goal and timeline

“At least 80% of citizens should be able to use a digital ID solution to access key public services by 2030”

eIDAS1

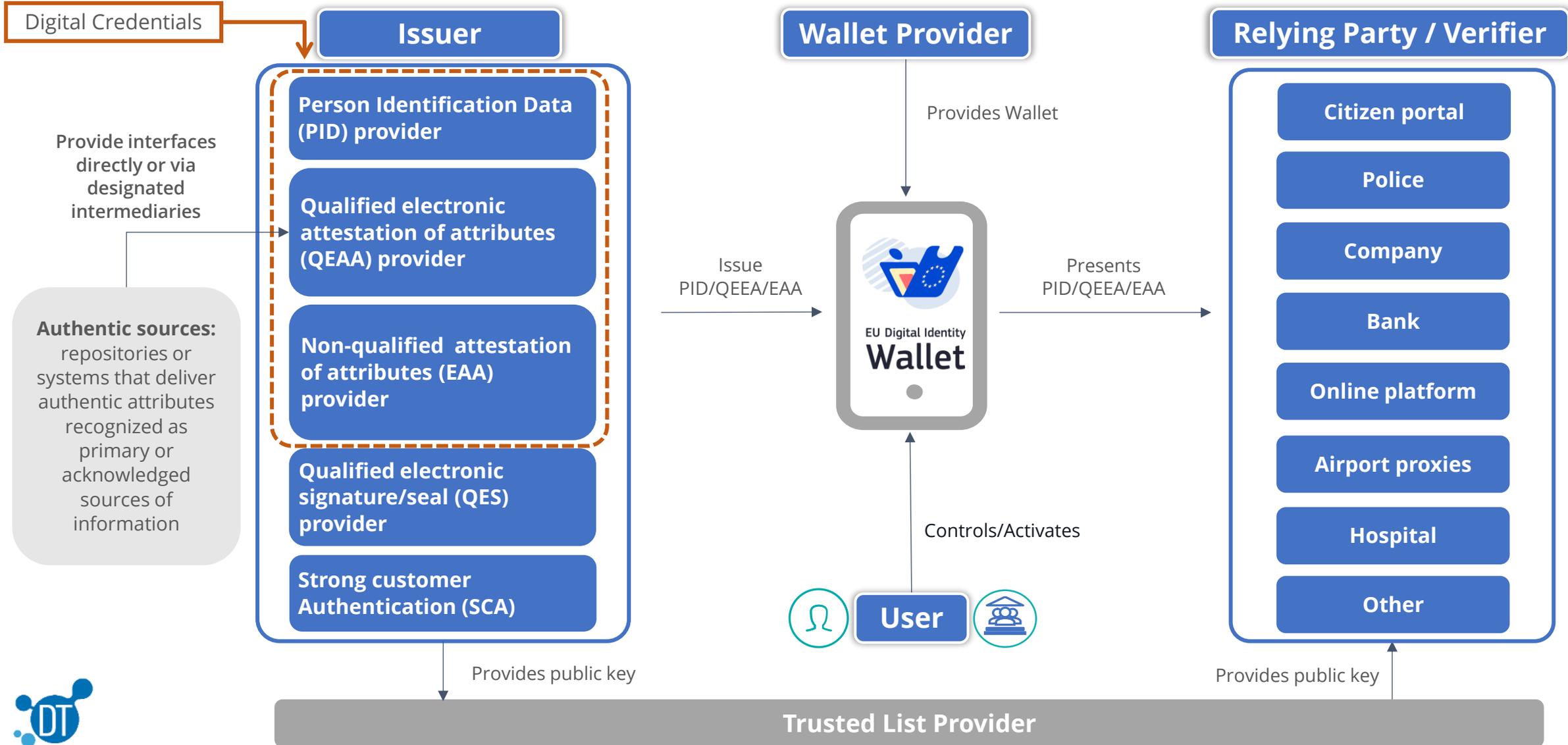
Transition to eIDAS2

Implementation of eIDAS2



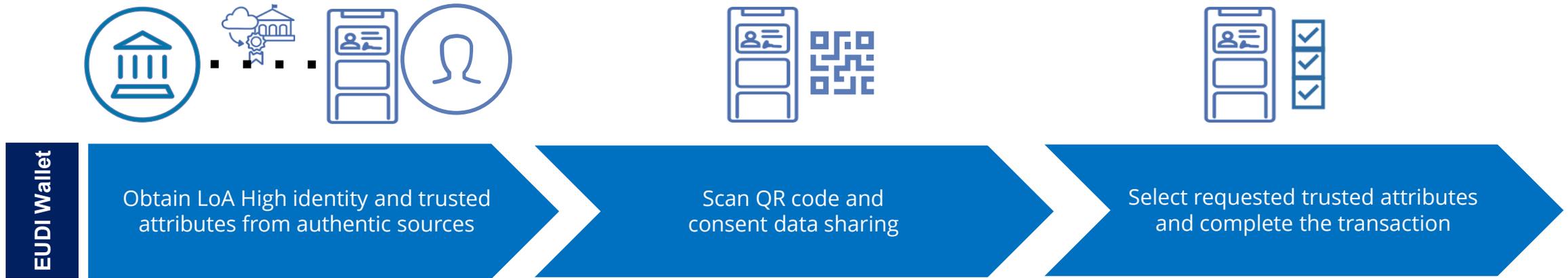
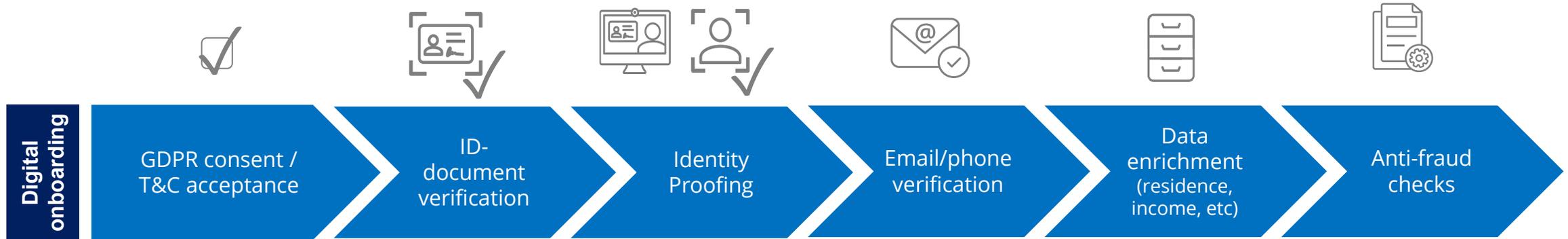
The Game Changer:

Electronic Attestations of Attributes



Onboarding vs. EUDI Wallet

Streamlined, credential-based and user-friendly



What can you store in the ID Wallet?

One wallet, all credentials

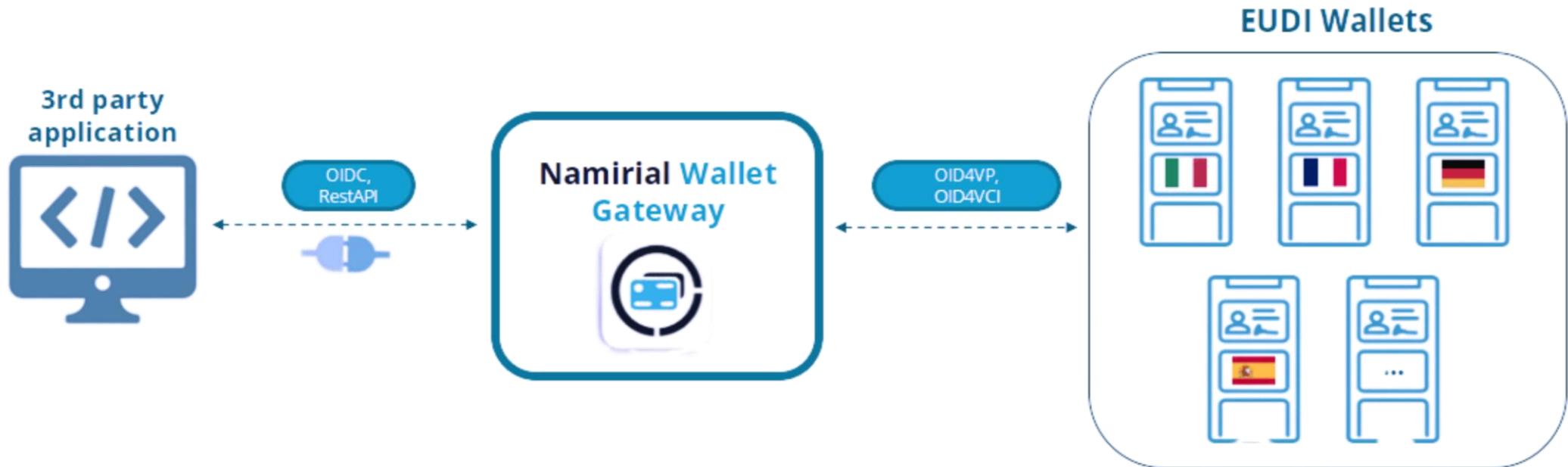
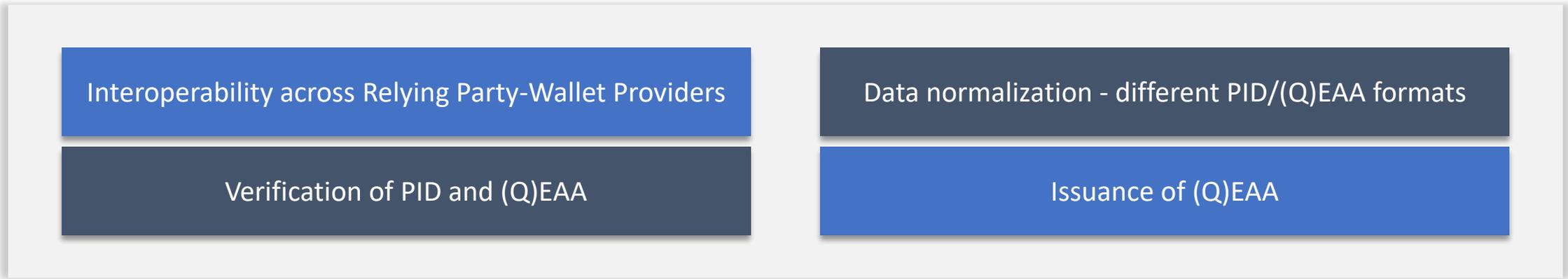
- **Digital credentials** are electronic attestations of attributes (e.g., diplomas, licenses, IDs) that can be securely issued, stored, and presented using the **ID Wallet**.
- They are **cryptographically signed**, making them tamper-proof, privacy-respecting, and verifiable.

Personal Data	Legal entity data	Professional credentials
Certifications	Driving license	Financial information



Namirial Wallet Gateway

Wallet interoperability and credential lifecycle



Integration with Namirial Onboarding

One integration, multiple trusted identity solutions



Namirial
Wallet



Namirial
Onboarding

Italy

France

Germany

Belgium

Austria

Switzerland

Other



SPID



CIE

Self ID

ID Self



App NFC



Wallet



EU Business Wallet

EU Compass 2025 introduces the EUBW

«Building on the EU eIDAS framework, the European Business Wallet will be the cornerstone of doing business simply and digitally in the EU» President of the EU Commission, January 2025



Main takeaway: Digital Identity Wallets are designed for use by both natural persons (individuals) and legal persons (organizations)

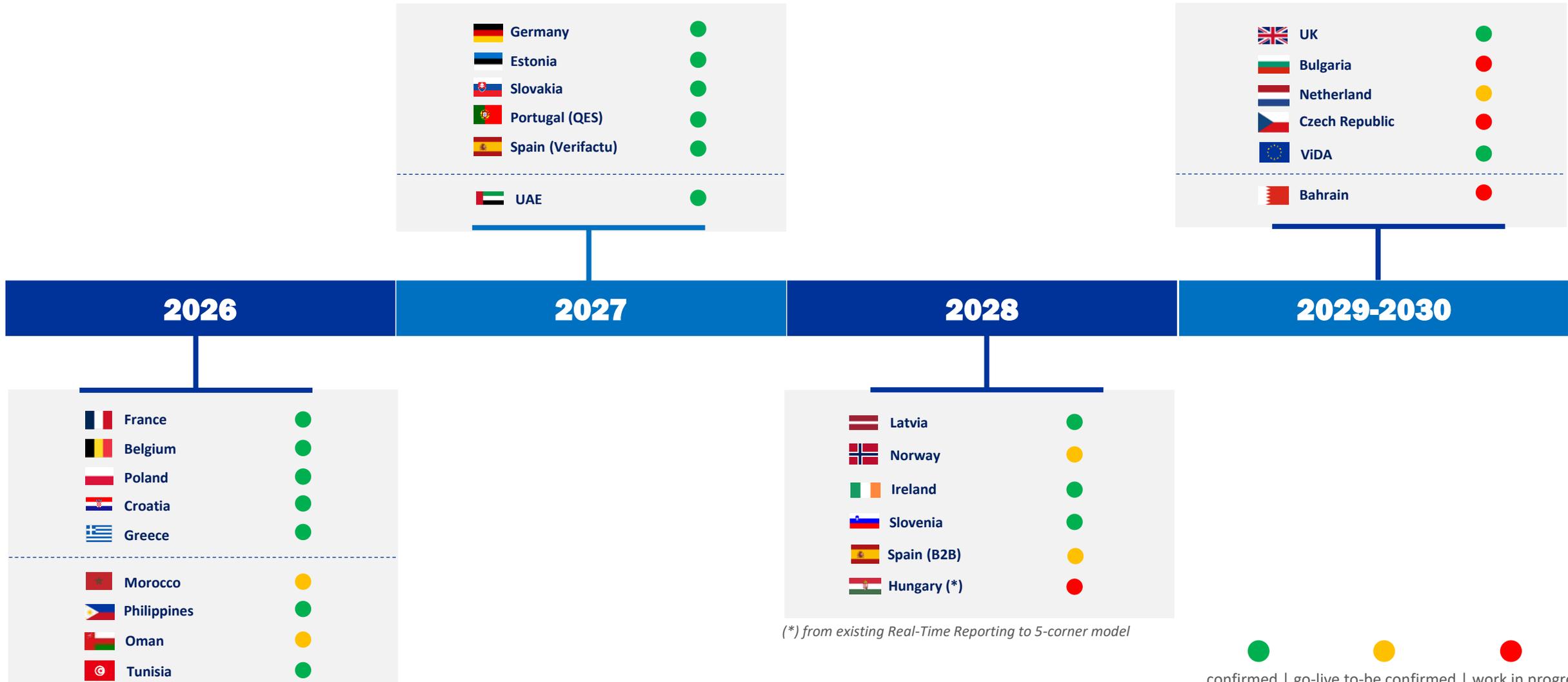
Compliance Is Not Optional

The Global eInvoicing Roadmap



Global eInvoicing Roadmap

B2B compliance deadlines



(*) from existing Real-Time Reporting to 5-corner model

**Thanks for your
attention!
Any questions?**



Get in touch



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